# SECTION D: STAKEHOLDER AND COMMUNITY LIAISON AND TARGETED LABOUR AND TARGETED ENTERPRISES UTILISATION AND DEVELOPMENT

# PROFORMA: GENERIC D1000

**VERSION 3 (November 2022)** 

# General Notes:

- Report all errors and/or comments to be addressed in future versions to nelverweym@nra.co.za
- Notes to Compilers highlighted in blue is for the information of Compilers of other SANRAL documents who must include and adopt the D1000 generic document principles into their respective documents.
- Notes to Compilers highlighted in yellow, is the standard notes to Compilers indicating options to be selected, inserts to be made, etc.

# **CHANGES TO THE DOCUMENT**

# August 2022

D1001.01	Amend Principles for Project Liaison, Sub-contracting, and Labour Sourcing in
D1002.01(h)	SANRAL Projects (Fourteen Point Plan) Designate Group – Amend definition.
D1002.01(i)	Domestic Sub-contractor – Add definition.
D1002.01(j)	Final Contract Value – Add definition.
D1002.01(I)	Labour – Amend definition.
D1002.01(n)	Mobilisation Period – Amend definition.
D1002.01(o)	Project Area – Amend definition.
D1002.01(s)	Sub-contractor – Amend definition.
D1002.01(u) D1002.01(w)	Targeted Enterprise – Amend definition. Targeted Enterprise Monitor – Add definition.
D1002.01(v)	Targeted Labour – Amend definition.
D1002.01(aa)	Trainee Targeted Enterprise – Amend definition.
D1002.02	Add (i) The National Small Enterprises Act
D1003.02	Amend paragraphs 1 and 2.
D1003.03	Amend paragraph 1.
D1003.03 a)	Add paragraphs 1, 2 and 3; amend paragraph 4.
D1003.03 c) D1003.03 d)	Amend paragraph ii) and last paragraph. Amend paragraph 1.
D1003.03 d)	Amend CPG <sub>Total</sub> and Final Contract Value
D1003.04	Add second last paragraph to explain sub-targets.
D1003.05 a)	Amend CPP Bonus
D1003.05 b)	Amend CPP Penalties
D1004.02	Amend last two paragraphs.
D1004.03 a) D1004.03	Add to paragraphs b) to d)
D1004.03 e)	Add paragraphs b) to d).  Paragraph b) becomes e); Amendments to new paragraph e).
D1004.03	Add paragraph f).
D1004.04	Amend paragraphs a) and b).
D1005	Amend paragraph 1 and delete paragraph 2.
D1005.01	Insert paragraphs deleted from D1005, paragraph 2.
D1005.02 a)	Amend paragraph 6; delete paragraph 7.
D1005.02 c) D1007.01	Amend paragraph 3
D1007.01 D1007.02 a)	Amend paragraph 3. Amend paragraph ii).
D1007.02 b)	Amend paragraph i).
D1008	Add paragraph a) The Employer's Independent Targeted Enterprise Monitor
D1008	Add paragraph b) Failure to Comply with Responsibilities Towards Targeted
	Enterprises
D1008.01	Amend paragraph 2.
D1008.01 a) D1008.03	Add heading and paragraphs 2, 3 and 4.  Amend paragraph 1.
D1008.03 a)	Amend paragraphs a) and b).
D1008.04	Add paragraph b) Monitoring of Payment of Targeted Enterprises
D1008.05	Amend paragraphs a) to c).
D1008.05	Add paragraph d) Monitoring Execution of the Plan to Make Good
D1008.06	Amend paragraph 1
D1008.06 a)	Add heading and amend existing paragraphs.
D1008.06 b)	Add new paragraph b) Support to Targeted Enterprise during Dispute Resolution Process
D1008.06 c)	Add heading and amend existing paragraphs.
D1008.06 d)	Add heading.
D1010	Amend paragraph 1.
D1010.05 b)	Amend paragraph 1.

D1010.05 h) Amend paragraph 2. D1012.01 Amend paragraph 1.

D1012.02 Amend paragraphs 1 and 2; Add new paragraphs a).

Previous paragraph a) becomes paragraph b); delete last three paragraphs.

Delete previous paragraphs b) and c).

D1013. Delete pay-item D10.07 (Community Development Component) and it sub-items.

Annexure X1 Add annexure – Contract Participation Goal (CPG) Plan Format

Annexure X2 Delete annexure – Project Liaison Committee Guidelines

Annexure X2 Add new annexure – Project Liaison Committee and Project Liaison Officer Forms

Form A1 – Project Liaison Committee – Member Nomination Form

Form A2 – Project Liaison Committee – Rules, Responsibilities and Duties Form A3 – Checklist – Project Liaison Committee – Member Appointment

Form A4 – Checklist – Project Liaison Officer – Appointment Form A5 – Checklist – Project Liaison Committee – Meetings Form A6 – Project Liaison Committee – Declaration of Interest Form B – Checklist – Targeted Enterprise Tendering Process Form C – Checklist – Targeted Enterprise Contract Administration

Annexure 3 Add new Annexure – Proforma Sub-contract Document for Targeted Enterprises.

## Notes to Proforma Compilers:

- 1. This proforma, Section D of the Specifications, has been drafted to be inserted, as it is, into the proforma for **Conventional Construction Works** tender documents.
- 2. Proforma Compilers of other SANRAL proforma documents are required to:
  - a) adopt this proforma into their respective proforma tender documents.
  - b) amend it to suit the type of proforma tender document,
  - c) workshop it with the relevant focus group and/or working group, and
  - d) submit it to the National Document Review Committee (NDRC) for their acceptance and recommendation to the Regional Managers Committee (RMC) for approval.
- 3. Proforma Compilers of other SANRAL proforma tender documents may:
  - delete clauses from this Section D that are not relevant to the specific type of proforma tender document; or
  - add clauses to this Section D that are relevant to the specific type of proforma tender document.
- The notion is that proforma Section D shall be amended to suit the respective contract types of other proforma documents, but without diverting from the principles of Section D.
- 5. All notes to proforma Compilers must be removed from the draft and final proforma documents.

### **Notes to Compiler:**

1. All notes to Compilers must be removed from the draft and final documents.

# SECTION D: STAKEHOLDER AND COMMUNITY LIAISON AND TARGETED LABOUR AND TARGETED ENTERPRISES UTILISATION AND DEVELOPMENT

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#### D1001 SCOPE

Section D of the Specifications describes the structured engagement with project Stakeholders and affected Communities to the project. It also guides the selection and the enhanced utilisation and development of Targeted Labour and Targeted Enterprises.

# D1001.01 Principles for Project Liaison, Sub-contracting, and Labour Sourcing in SANRAL Projects (Fourteen Point Plan)

The scope of the work described in this Section D of the Specifications shall be based on the Employer's 14 principles for project liaison, sub-contracting, and labour sourcing in all SANRAL projects, which are stipulated below:

- 1. SANRAL will establish a Project Liaison Committee (PLC) for every project to create a platform for project communication with the aim to facilitate successful works execution, subcontracting, procurement, participation with MOU partners, supply of material, services and goods, and employment facilitation.
- 2. SANRAL will chair PLCs and provide secretarial support through the Consulting Engineer or its Agent. Representation on the PLC will comprise SANRAL, the Contractor, the Consulting Engineer or SANRAL's Agent, business representatives, traditional authority representatives, provincial and municipal government representatives (not politicians), community representatives, and any other critical local stakeholder that may be deemed necessary by SANRAL. While serving on the PLC, PLC members must declare any conflict of interest and recuse themselves if requested by the PLC Chairperson.
- 3. The selection of a Project Liaison Officer (PLO), who will be employed by the Consulting Engineer, must be acknowledged, and supported by the PLC.
- 4. The definition of a target area (sometimes referred to as a local area or traffic area) will be determined by SANRAL in consultation with the PLC.
- 5. The setup of databases for contractors, sub-contractors, consultants, and suppliers will be conducted with the input and support of the PLC. The final database will be disseminated to the PLC. The entities on the database must be assisted by the Consulting Engineer and the Contractor to be compliant with the relevant legislation required to conduct work for a SANRAL project.
- 6. The setup of databases for local labour in the target area will be done with the input and support of the PLC. The final list will be disseminated to the PLC. Entities on the database must be registered on the National Treasury Central Supplier Database (CSD). A system of labour selection from the database must be agreed at the PLC.
- 7. The databases for sub-contracting will be handed over to the Contractor for open tender processes. The labour database will be disseminated to the PLC and handed over to the Contractor to use for recruitment of local labour.
- 8. Tender processes for sub-contracting must be conducted by the Contractor using government principles (e.g., public opening of received bids, announcement of bidders and prices). Winning bidders shall be tabled, by the Contractor, in the PLC meeting for information purposes.
- 9. Appeals to the tender process must be escalated to SANRAL for an independent review which will be facilitated by the Transformation Unit.
- 10. Capability assessments of sub-contractors and suppliers will be done with the input and support of the PLC, prior to the sub-contract tender stage commencing, to identify any deficiencies in skills and experience. For labour, skills assessments will be done at recruitment stage.
- 11. Sub-contractor development support and training must be coordinated and conducted, prior to the sub-contract tender stage commencing, with the input and support of the PLC.
- 12. The PLC may identify works areas that are deliverable by local service providers, and areas where capabilities are not available locally. All works areas where capabilities are not available locally will be imported and local service providers will be given an opportunity to learn.

13. The PLC and Consulting Engineer must ensure that formal contracting arrangements between the main contractor and the sub-contractor are in place in all projects.

14. Communication will be streamlined through the PLC and used to manage expectations of local business and communities.

These principles must be applied to facilitate better project level liaison with project Stakeholders and affected Communities. In addition, these principles serve to ensure communication and transparency in the execution of the Works and to facilitate inclusivity in the allocation of projects to benefit black business and local communities.

#### D1002 DEFINITIONS AND APPLICABLE LEGISLATION

The definitions and legislation listed below informs the requirements of this Section D of the Specifications for Stakeholder and Community Liaison, Targeted Labour employment and Targeted Enterprise sub-contracting.

# Notes to Proforma Compilers:

- Delete definitions and legislation which are not relevant to the type of proformatender document.
- Add definitions and legislation which are relevant to the type of proforma tender document.
- c) Renumber sections and/or paragraphs after deletions and/or additions.

#### D1002.01 Definitions

Unless inconsistent with the context, in these specifications, the following words, terms or expressions shall have the meanings hereby assigned to them:

### a) Business Coaching

Business coaching establishes an atmosphere of mutual trust, respect, responsibility, and accountability to motivate the emerging business owner and his team. To that end, the business coach must conduct an ethical and competent practice, based on appropriate professional experience and business knowledge.

#### b) Community<sup>1</sup>

South African Citizens, as defined in terms of the South African Citizenship Act, 1995 (Act 88 of 1995), who permanently reside within the Target and Project Area(s) of the project.

### c) Contract Participation

A process by which the Employer implements Government's objectives by setting targets to enhance Targeted Labour and Targeted Enterprises' utilisation and development, which the Contractor shall achieve as a minimum.

### d) Contract Participation Goal (CPG)<sup>2</sup>

i) In the case of Targeted Enterprises, including manufacturers and suppliers, the amount equal to the value of goods, services and works for which the

<sup>&</sup>lt;sup>1</sup> CIDB Standard for Contract Participation Goals for Targeting Enterprises and Labour through Construction Work Contracts, Refer to latest version on www.cidb.org.za, and as adapted from SANS 10845, Suite for Construction Procurement, 2015.

<sup>&</sup>lt;sup>2</sup> Adapted from the CIDB Standard for Contract Participation Goals for Targeting Enterprises and Labour through Construction Work Contracts, Refer to latest version on www.cidb.org.za, and as adapted from SANS 10845-5:2015 and SANS 10845-8:20SANS 10845, Suite for Construction Procurement, 2015.

principal Contractor contracts to engage Targeted Enterprises in the performance of the Contract, expressed as a percentage of the tender value excluding escalation, contingency and value added tax associated with the targeting strategy that is identified in the Specification Data; or

ii) In the case of Targeted Labour:

- a. the sum of the wages and allowances, for which the principal Contractor, Sub-contractor, or Targeted Enterprises contract to engage Targeted Labour in the performance of the Contract, expressed as a percentage of the contract amount associated with the targeting strategy that is identified in the Specification Data; or
- b. the amount equal to the person days worked for which the principal Contractor, Sub-contractors or Targeted Enterprises contract to engage Targeted Labour expressed as a percentage of the total person days worked associated with the targeting strategy that is identified in the Specification Data.

## e) Contract Participation Goal Plan (CPG Plan)

The plan which outlines how the Contractor intends to achieve the various CPG targets as stated in the Contract Data and includes the detail of the Targeted Enterprise work programme, as well as the contents and value of the work packages. See Annexure X1 (insert annexure reference) for the CPG Plan template.

## f) Contract Participation Performance (CPP)

The measure of the Contractor's progress in achieving the CPG.

## g) Contract Skills Development Goals (CSDG)<sup>3</sup>

The number of hours or head count of skills development opportunities that a Contractor contracts to provide in relation to work directly related to the contract or order up to:

- i) completion in the case of a professional service contract,
- ii) the end of the service period in the case of a service contract, and
- iii) practical completion in the case of an engineering and construction works contract.

## h) Designated Group<sup>4</sup>

Unless otherwise permissible in terms of procurement regulations or the PPPFA, "Designated Group" means:

- i) black designated groups,
- ii) black people,
- iii) women, or
- iv) people with disabilities.

## i) Domestic Sub-contractors

A Domestic Sub-contractor is one in whose selection and appointment the Employer traditionally plays no part in other than simply giving consent when that is required under the terms of the main contract. The appointment of the sub-contractor is treated as something entirely for the benefit of Main Contractor and is a purely "domestic matter".

<sup>&</sup>lt;sup>3</sup> CIDB Standard for Developing Skills through Infrastructure Contracts, Refer to latest version on www.cidb.org.za.

<sup>&</sup>lt;sup>4</sup> Preferential Procurement Regulations, 2017, Government Gazette N. 40553, 20 January 2017.

## j) Final Contract Value

Final Contract Value as defined under Section D1003.04 - Contract Participation Goal (CPG) of the Specifications, also means Contract Price as defined in FIDIC, sub-clause 1.1.4.2, (excluding CPA, adjustments for reduced payments, Rise and Fall adjustments, penalties, and VAT)

#### k) Guidance

Guidance is anticipating where one might go wrong, or where one is doing a task in a complicated, inefficient, or ineffective way, and giving help, advice, and direction as to how to achieve a better result. Guidance is mostly given by a person in the direct reporting line but can be given by anyone. Guidance is not imparting skills but suggesting ways to improve performance.

#### I) Labour

#### Persons:

- who are employed by the Contractor or a Sub-contractor in the performance of the Contract, and
- ii) whose monthly earnings are derived from hours worked for a fixed hourly rate which is adjusted from time to time by legislation (as a statutory minimum) and the Contractor's or Sub-contractor's employment policies, but
- iii) who are not Targeted Labour as stated in the Specification Data.

The personnel employed by the suppliers of goods and material are not defined as "Labour" for the purposes of this Contract.

# m) Mentoring

Mentoring is a professional relationship in which an experienced businessperson assists another by giving advice and imparting their knowledge in developing special skills and knowledge that will enhance the less experienced businessperson's professional and personal growth. The objective is to equip the emerging business owner and his team to improve their decision-making skills, being focussed and make positive progress quickly.

## n) Mobilisation Period

The period between the Commencement Date and the date of Access to Site, which period (duration) is stated in the Contract Data. This part of Section D of the Specifications describes the requirements of the Mobilisation Period.

### o) Project Area

The area through which the road under construction traverse or which is adjacent to and/or in proximity to project operations.

Based on market research and/or requisite resources availability, Project Areas other than defined above may be identified where preference would be given to Targeted Enterprises for sub-contracting opportunities.

#### p) Project Liaison Committee (PLC)<sup>5</sup>

<sup>&</sup>lt;sup>5</sup> CIDB Standard for Minimum Requirements for Engaging Contractors and Sub-Contractors on construction Works Contracts, Refer to latest version on www.cidb.org.za.

The Committee that represents the Employer, Engineer, Contractor, project Stakeholders and the Communities affected by the project. It is important to note that:

- elected and/or nominated political office bearers shall not be members of the PLC, and
- ii) the Engineer and Contractor becomes members of the PLC on their appointment and participate in the Committee within the scope of their respective roles and responsibilities.

## q) Project Liaison Officer (PLO)<sup>6</sup>

The person who acts as the liaison officer for the project. The PLO facilitates the selection of Targeted Labour to be employed by the Contractor and attends to the day-to-day project, Stakeholder, and Community matters that impact on the parties to the PLC.

#### r) Stakeholders<sup>7</sup>

Any Stakeholder listed in the Employer's Communication Policy who is affected by the Employer's operations in the Project Area(s) and/or who has an interest or concern in the project, either as a decision maker, participant or affected party and may include, amongst others, the following entities:

- i) Relevant Provincial departments.
- ii) Relevant Municipal departments.
- iii) Traditional authorities.
- iv) Community interest groups.
- v) Organised youth representation.
- vi) Organised women representation.
- vii) Organised disabled people representation.
- viii) Other structured community groups such as religion, education, farming, etc.
- ix) Local transport industry forums, e.g., Bus and taxi.
- x) Business sector forums.
- xi) Road user forums.
- xii) Environmental interest groups.
- xiii) Road safety interest groups.
- xiv) Any other recognised relevant and representative structure.

## s) Sub-contractor

An entity appointed by the Contractor to execute a portion of the Works as defined in the Conditions of Contract under FIDIC subclause 1.1.2.8. This includes both Domestic Sub-contractors and Targeted Enterprises.

#### t) Target Area

The geographic area defined in the Specification Data for Targeted Labour, and which typically are:

- i) one or more Provinces,
- ii) one or more Metropolitan or District Municipalities,
- iii) one or more Local Municipalities,
- iv) one or more Wards that are predominantly located within the Project Area, or
- v) one or more of the areas listed in the definition of Designated Groups.

<sup>&</sup>lt;sup>6</sup> CIDB Standard for Minimum Requirements for Engaging Contractors and Sub-Contractors on construction Works Contracts, Refer to latest version on www.cidb.org.za, CLO definition.

Derived from SANRAL communication Policy, Refer to latest version.

## u) Targeted Enterprise8

A Targeted Enterprise is an entity to which the Contractor sub-contracts a percentage of the contract value as a condition of contract, and which is:

- i) an EME or QSE which is at least 51% owned by black people; or
- ii) an EME or QSE which is at least 51% owned by black people who are youth;
   or
- iii) an EME or QSE which is at least 51% owned by black people who are women; or
- iv) an EME or QSE which is at least 51% owned by black people with disabilities;
   or
- v) an EME or QSE which is at least 51% owned by black people who are military veterans; or
- vi) an EME or QSE which is 51% owned by black people living in rural or underdeveloped areas or townships; or
- vii) a cooperative which is at least 51% owned by black people; or

In addition, Targeted Enterprises must be:

- a. CIDB registered where applicable,
- b. registered with National Treasury's Central Supplier Database,
- c. tax compliant prior to award of the sub-contract, and
- d. COIDA compliant prior to award of the sub-contract where applicable.

Targeted Enterprises are also Sub-contractors as defined in the Conditions of Contract under FIDIC subclause 1.1.2.8.

## v) Targeted Enterprise Construction Manager (TE Construction Manager)

The full-time, dedicated staff member or sub-service provider appointed by the Contractor to develop, implement, and monitor the training, development and support of Targeted Labour and Targeted Enterprises. The Targeted Enterprise Construction Manager also mentors, guides and coaches the Targeted Enterprises.

#### w) Targeted Enterprise Monitor

The Targeted Enterprise Monitor is an independent service provider, or individual, appointed by the Employer's Transformation Unit, to audit the Contractor and his TE Construction Manager's activities with respect to their obligations to Targeted Enterprises.

## x) Targeted Enterprise Procurement Coordinator (TE Procurement Coordinator)

The staff member or sub-service provider appointed by the Contractor to facilitate the procurement of Targeted Enterprise sub-contractors.

# y) Target Group

It is a group of entities and/or persons selected from the Designated Group as defined in the Preferential Procurement Policy Framework Act Regulations, 2017 and may include both Targeted Enterprises and Targeted Labour.

#### z) Targeted Labour<sup>9</sup>

<sup>&</sup>lt;sup>8</sup> Preferential Procurement Regulations, 2017 Pertaining to the Preferential; Procurement Framework Act, Act no 5 of 2000.

<sup>&</sup>lt;sup>9</sup> Derived from SANS 10845-7:2015, definition 2.12

#### Persons:

- i) who are unemployed, and
- ii) who are then employed by the Contractor or a Sub-contractor (including Targeted Enterprises) in the performance of this Contract, and
- iii) whose monthly earnings are derived from hours worked for a fixed hourly rate which is adjusted from time to time by legislation (as a statutory minimum) and the Contractor's or Sub-contractor's or Targeted Enterprise's employment policies, and
- iv) permanently reside in the Target Area(s) or who are recognized as being residents of the Target Area(s) based on identification and association with, and recognition by, the residents of the Target Area(s), and
- v) who are stated as being Targeted Labour in the Specification Data.

The personnel employed by the suppliers of goods and material are not defined as "Targeted Labour" for the purposes of this Contract.

## aa) Trainee Targeted Enterprise

A Targeted Enterprise as defined in this Section D of the Specifications, but which is selected and sub-contracted as a Trainee in terms of the Community Development Project associated with this Contract.

#### bb) Training

Training refers to the process of teaching a Trainee, usually in a classroom or simulated work environment situation where principles, theory, knowledge, and skills are taught, and demonstrations are given. Assignments are set to ensure that the Trainee can apply what has been taught. Training is done by a specialist in the subject, and who is qualified and accredited to train. The objective is to improve the competency of the Trainee.

## cc) Training and Skills Development Programme

The programme which outlines how the Contractor intends to achieve the CSDG targets, as per Section D1010 of the Specifications and in line with the CIDB Standard for Developing Skills through Infrastructure Contracts (refer to latest version on cidb.org.za), by applying the various training methods described in Section D1010 of the Specifications.

# D1002.02 Applicable Legislation, Regulations and Standards

The following Acts, as amended from time to time, are predominant amongst those which apply to the Construction Industry and are listed here for reference purposes only:

- a) The Constitution of South Africa.
- b) Public Finance Management Act, 1999 (Act No. 1 of 1999).
- c) Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000) and its latest applicable regulations.
- d) Construction Industry Development Board Act, 2000 (Act No. 38 of 2000).
- e) Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003).
- f) The South African National Roads Agency Limited and National Roads Act, 1998 (Act No. 7 of 1998).
- g) The Skills Development Act, 1998 (Act No. 97 of 1998).
- h) The Skills Development Levies Act, 1999 (Act no. 9 of 1999).
- i) The amended Construction Sector Codes published in Notice 931 of 2017 of Government Gazette No. 41287 on 1 December 2017 by the Department of Trade and Industry.
- j) The National Small Enterprises Act, 1996 (Act 102 of 1996) as amended.

The following Standards and Practice Notes, as amended from time to time, are applicable in terms of Targeted Labour and Targeted Enterprises and are used fully or portions thereof in this Section D of the Specifications:

- i) SANS 10845: 2015, Parts 5, 7 and 8; and
- ii) CIDB Standard for Contract Participation Goals for Targeted Enterprises and Labour through Construction Works Contracts (refer to latest version on www.cidb.org.za).

#### D1003 TARGET GROUP PARTICIPATION

This part of Section D of the Specifications describes the Employer's requirements for the establishment of Target Group databases from which participants in the project will be selected for employment and sub-contracting.

It also describes the measurement of, and penalties or bonus to be applied, with respect to the CPG as defined in the Specification Data.

## Notes to Proforma Compilers:

- a) Delete target groups, participation goals, sections and paragraphs, which are not relevant to the type of proforma tender document.; and
- b) add target groups, participation goals, sections and paragraphs, which are not included but relevant to the type of proforma tender document.
- c) Renumber sections and/or paragraphs after deletions and/or additions.

## D1003.01 Objectives of Target Group Participation

Amongst others, the key objectives of Government are to extend economic opportunities and build entrepreneurial capacity in rural and underdeveloped areas and townships by:

- a) optimising the utilisation of local resources in the Project Area,
- b) developing these local resources in the execution of the project, and
- c) maximising the amount of funds retained within the Project Area.

To give effect to these objectives the Contractor shall, over the full duration of the contract, from site establishment up to the completion of the works:

- i) employ Targeted Labour from the Target Area(s) as stated in the Specification Data, and
- ii) sub-contract Targeted Enterprises as stated in the Specification Data, and
- give preference to Targeted Enterprises which are from rural and underdeveloped areas and townships within the Project Area(s).

## D1003.02 Targeted Labour Database

A system for the recruitment of Targeted Labour shall be agreed with the PLC prior to the commencement of labour recruitment. This system shall be fair and transparent.

Based on the system for recruitment, a Targeted Labour Database shall be compiled by the Contractor, with the assistance of the PLO and the input and support of the PLC, for the Target Area(s) as stated in the Specification Data. If necessary, the assistance of the Department of Labour may be called upon to provide a labour database of labourers with the required skills and within the required designated groups and Target Area. Once the Database has been disseminated to the PLC it shall be utilised to facilitate the selection of Targeted Labour as per the resources and skills required by the Contractor during the different construction stages.

The Targeted Labour Database shall be updated as and when required to reflect new employment seekers in the labour market.

Only Labour recruited from the Targeted Labour Database will be measured for Contract Participation Performance (CPP).

#### D1003.03 Targeted Enterprise Database

The Contractor shall, with the assistance and inputs of the PLC, compile a Targeted Enterprise Database from which Targeted Enterprises shall be sub-contracted to construct portions of the work as described in this part of Section D of the Specifications.

#### a) Market Analysis and Requisite Resources Availability Audit

The Contractor shall conduct a market analysis and requisite resources availability audit to determine the availability, expertise, abilities, and proficiency of Targeted Enterprises in the Project Area.

To inform the market analysis and requisite resources availability audit, the Contractor shall, as a minimum, use the National Treasury's Central Supplier Database (CSD) which can be obtained from the Employer's Supply Chain Management department via the Project Manager, as well as the CIDB contractor database (if applicable).

The market analysis and requisite resources availability audit, and all updates thereof for the duration of the Contract, shall be submitted to the Engineer and the Employer's Project Manager in a format acceptable to the Employer.

Following the market analysis and a requisite resources availability audit, the Contractor shall apply the CPG Target Group criteria in the Specification Data to compile a *preliminary* Targeted Enterprise Database (see D1003.03(c) below).

## b) Call for an Expression of Interest

In addition to the CSD and the CIDB database, the Contractor shall call for an expression of interest from Targeted Enterprises in the Project Area. The call for an expression of interest shall outline the anticipated eligibility, functionality, preference, and compliance criteria, as well as the anticipated Works content.

## c) Preliminary Targeted Enterprise Database

Based on the information obtained from the CSD, CIDB and the call for an expression of interest, the Contractor shall compile a Preliminary Targeted Enterprise Database.

The purposes of the Preliminary Targeted Enterprise Database are:

- i) for the Contractor to determine if the required resources and skills to execute the identified Targeted Enterprise work packages are available in the Project Area(s).
- ii) for the PLC to verify that Targeted Enterprises on the Preliminary Targeted Enterprise Database are authentic in terms of the Specification Data and other Database criteria, and
- iii) for the PLC to alert prospective Targeted Enterprises that are not on the Preliminary Database of the opportunity.

Based on the market analysis and requisite resources availability audit, and the information obtained from the call for an expression of interest, additional criteria for

the Preliminary Targeted Enterprise Database may be tabled by the PLC to the Contractor to ensure Target Group participation as intended by the Employer.

#### d) **Final Targeted Enterprise Database**

Once the Preliminary Targeted Enterprise Database has been disseminated to the PLC, the Contractor shall invite Targeted Enterprises to tender for the Targeted Enterprise work packages. The Preliminary Targeted Enterprise Database shall remain a "live" database until the day of tender closure when a print-out of the CSD, based on the Database criteria, shall become the Final Targeted Enterprise Database for the tender and shall be disseminated to the PLC.

Any Targeted Enterprise may respond to the invitation to tender, but preference shall be given to those Targeted Enterprises that satisfy the tender criteria.

The Targeted Enterprise Database shall be updated at every instance that a new sub-contract tender or group of similar sub-contract tenders are to be let for Targeted Enterprise work packages.

Targeted Enterprises within the Project Area shall be encouraged and assisted to register on the CSD and to become compliant with all other statutory requirements.

#### D1003.04 **Contract Participation Goal (CPG)**

The CPG is the monetary value of the participation targets set by the Employer for Targeted Labour and Targeted Enterprises expressed as a percentage of the Final Contract Value. The participation targets comprise of the following:

% Targeted Labour (TL<sub>Total%</sub>)

= the sum of the % Targeted Labour employed by the Contractor. Sub-contractors, and Targeted Enterprises.

% Targeted Enterprises (TE<sub>Total%</sub>) = the % Targeted Enterprises, including the % Targeted Labour employed by Targeted Enterprises.

While the individual participation targets, i.e., TL<sub>Total</sub>% and TE<sub>Total</sub>% must be met, the total CPG (CPG<sub>Total</sub>) is not the sum thereof, but are calculated as follows:

**CPG**<sub>Total</sub>

= Final Contract Value x [TL<sub>Total%</sub> + (TE<sub>Total%</sub> - Targeted Labour employed by the Targeted Enterprises))

Where:

Final Contract Value

= the total value of the Contractor's final certified work measured at the date of issue of the Taking-Over Certificate. The Final Contract Value includes the value of scheduled work and extra work but excludes any Contract Price Adjustment and adjustments for reduced payments, Rise and Fall, Retention Money, Penalties and VAT.

The Contractor shall strive to distribute and implement the participation targets and opportunities equally and continuously over the duration of the Contract. Where the Contractor deems such an equal and continuous distribution of the participation targets to be unachievable, he shall provide reasons and motivate it clearly in the preliminary CPG Plan submitted with the tender document.

Both the Targeted Labour and Targeted Enterprise participation targets may consist of sub-targets which are stipulated in the Specification Data, clause D1003. The Contractor

is required to achieve these individual sub-targets. If the Contractor fails to achieve any one of the individual sub-targets and does not substantiate that such failure is due to quantitative underruns, the elimination by the Employer of items contracted to targeted enterprises, or any other reason beyond the Contractor's control which may be acceptable to the Employer, penalties shall apply as stated in Section D1003.05 of the Specifications, and as provided for in clause 8.7 of the FIDIC Conditions of Contract.

The value of the Provisional Sum scheduled under item D10.05 will not necessarily make up the full value of the work required to meet the minimum target set by the Employer for Targeted Enterprises. It is the Contractor's responsibility to assess the work required to meet the targets and, if necessary, to engage additional Targeted Enterprises to execute work on the Contract as well to ensure that the minimum targets are achieved.

#### D1003.05 **Contract Participation Performance (CPP)**

The CPP is the monetary value of the Contractor's actual progress towards achievement of the CPG calculated as follows:

CPP = CPG<sub>Actual</sub>

= total monetary value (excluding VAT) of Targeted Labour employed by the Contractor + total monetary value (excluding VAT) of Targeted Enterprises contribution, including Targeted Labour employed by the Targeted Enterprises.

The Contractor's CPP shall be monitored monthly to determine the extent to which it is striving to achieve the CPG. The basis of monitoring shall be a comparison of the actual expenditure on Targeted Labour and Targeted Enterprises with the planned expenditure for Targeted Labour and Targeted Enterprises as per the accepted CPG Plan. Monthly returns, in the format required by the Employer, shall be submitted by the Contractor with each interim Payment Certificate.

To assist in the measurement of the CPP the Contractor shall include the envisaged CPG programme in its initial contract programme which is to be submitted within 28 days after the Commencement Date. The CPG programme shall be updated in the accepted construction programme on acceptance of the CPG plan and with every subsequent revision.

As an incentive to encourage the Contractor to exceed the CPG, a bonus is offered, measured as follows:

#### **CPP Bonus** a)

The bonus =  $0.25 \times (CPP - CPG_{Total})$ 

Any bonus due (or portion thereof) shall be calculated on the Final Contract Value (excluding CPA). No bonus shall apply if either the Targeted Labour, Targeted Enterprises and/or any individual sub-targets for Target Groups are not reached.

#### **CPP Penalties** b)

Conversely, failure to reach either the CPG or any individual Target Group targets shall render the Contractor liable for a penalty as prescribed in clause 8.7 of the FIDIC Conditions of Contract unless there are compelling reasons why the target or sub-targets could not be achieved as stipulated in Section D1003.04 of the Specifications. Penalties for Targeted Labour and for Targeted Enterprises shall be calculated as follows:

Penalty Targeted Labour =  $0.5 \times ((TL - TG) + Sum (TL_n - TG_n) - 1.2 \times L dp)$ 

Where:

n	= Each lowest order sub-group of Targeted Labour stipulated in
	the Specification Data.
TL	= Monetary value of the Targeted Labour calculated at the
	percentage stipulated in the Specification Data applied to the
	final contract value (excluding VAT).
TG	= Cumulative monetary value of Targeted Labour employed on
	the contract by the Contractor and all Sub-contractors.
L dp	= Cumulative monetary value of black Disabled Persons
•	employed on the Contract by the Contractor and all
	Sub-contractors.
(TL n - TG n)	= The monetary values calculated unless if any calculated value
, ,	is negative, then it shall be a zero value.

Penalty Targeted Enterprises = 0. 5 x ((TE – TGE) + Sum (TE $_n$ – TGE $_n$ ) - 1.2 x TE mv - 1.2 x TE dp)		
Where:		
	Each lowest order sub-group of Targeted Enterprise stipulated the Contract Data.	
TE =	Monetary value (excluding VAT) of Targeted Enterprises calculated at the percentage stipulated in the Specification Data applied to the final contract value (excluding VAT).	
TGE =	Cumulative monetary value (excluding VAT) by Targeted Enterprises sub-contracted to the contract by the Contractor and 50% of the cumulative monetary value (excluding VAT) by Targeted Enterprise suppliers of goods and/or services.	
TE mv =	Cumulative monetary value (excluding VAT) by Targeted Enterprises being majority owned by black Military Veterans, sub-contracted to the Contract by the Contractor.	
TE dp =	Cumulative monetary value (excluding VAT) by Targeted Enterprises being majority owned by black Disabled Persons, sub-contracted to the Contract by the Contractor.	
$(TE_n - TGE_n) =$	•	

The total Penalty value shall be the sum of the Targeted Labour and Targeted Enterprises Penalty values unless the total Penalty value is negative then it shall be a zero value.

Interim penalty valuations, based on the accepted CPG Plan, shall be calculated to interim Payment Certificate values (excluding VAT) to establish the anticipated outcome, and to plan corrective actions for non-adherence to the CPG Plan.

Interim penalty valuations shall not be applied to the interim certificate value, but the Contractor shall by notice be placed on terms to correct as prescribed in sub-clause 15.1 of the FIDIC Conditions of Contract. Failure to correct by completion of the Contract will lead to an Employer's Claim in terms of sub-clause 2.5 of the FIDIC Conditions of Contract.

Any Penalty payable shall be calculated on and applied to the Final Contract Value.

#### D1003.06 **Accredited Registration**

The CPP for Targeted Enterprises shall only be accepted if the respective Targeted Enterprises comply fully with the definition of a Targeted Enterprise, and documentary evidence to support the claim lodged with the Engineer before the work, goods or service may be considered as having been performed by a Targeted Enterprise. The responsibility for producing evidence of the respective documentation shall rest with the Contractor.

The Contractor shall assume responsibility for the compilation and maintenance of comprehensive records detailing each Targeted Enterprise's progress.

#### D1003.07 Contractor's Responsibility

In terms of the Conditions of Contract, all Targeted Labour recruitment and employment and Targeted Enterprises sub-contracting, as well as its associated risks, shall remain the sole responsibility of the Contractor.

The Employers CPG requirements, and the compulsory utilisation of project specific Targeted Labour and Targeted Enterprises databases, shall not relieve the Contractor of its obligations under the Contract and shall not attract any liability to the Employer.

#### D1004 STAKEHOLDER AND COMMUNITY LIAISON AND SOCIAL FACILITATION

This part of Section D of the Specifications describes the Employer's requirements with respect to Stakeholder and Community liaison and social facilitation. It also describes the roles and responsibilities of the Project Liaison Committee (PLC) and the Project Liaison Officer (PLO).

## D1004.01 Purpose of Stakeholder and Community Liaison

To give effect to the need for transparency and inclusion in the process of delivering services, the Contractor shall liaise with the project Stakeholders and affected Communities for the duration of the Contract's life cycle. This shall be achieved through structured engagement with the PLC which was established by the Employer for this purpose.

## D1004.02 Contractor's Responsibilities in Stakeholder and Community Liaison

The Contractor shall have the following general responsibilities in the Stakeholder and community Liaison process:

- Stakeholder and Community engagement shall be executed based on the Employer's social facilitation principles and processes described in this Section D of the Specifications.
- b) The Contractor shall make use of the PLC as the official communication channel, and utilise it to facilitate harmonious relationships, with project Stakeholders and affected Communities.
- c) PLC members, to which the Contractor is a party, shall be held accountable to disseminate project information discussed at the PLC meetings to the entities that they represent.
- d) As a party to the PLC, the Contractor shall delegate from among his site personnel a responsible person to participate in the PLC and its business.
- e) The Contractor shall provide the PLC with any assistance and information that it requires to execute its duties, which amongst others, include training, providing a meeting venue on site, provide Target Group reports, etc.

It is important to note that in terms of the Conditions of Contract, all Targeted Labour recruitment and employment, and Targeted Enterprises' selection and sub-contracting, as well as its associated risks, shall remain the sole responsibility of the Contractor.

The Contractor shall take cognisance of the Employer's PLC and PLO Forms, attached as Annexure X2 (insert Annexure reference), which shall be provided to the Contractor by the Engineer. While the Employer holds its own staff accountable for the deliverables listed in the checklist, the Contractor and the Engineer shall assist the Employer in accomplishing the deliverables.

The Employer's establishment of the PLC and the Engineer providing a PLO to the Contractor shall not relieve the Contractor of its obligations under the Contract and shall not attract any liability to the Employer.

### D1004.03 Project Liaison Committee (PLC)

The PLC is the official communication channel through which the Employer, Engineer, Contractor, and project Stakeholders and affected Communities communicates on project matters. This platform is also used to communicate the impact that the project has or may have on project Stakeholders and the affected Communities. This part of Section D of the Specifications describes the general processes pertaining to the PLC, as well as its role and responsibilities.

#### a) Establishment of the PLC

A PLC has either been established prior to commencement of the Contract or shall be established as soon as possible by the Employer. The PLC consists of the Employer, Engineer, Contractor, and representatives of project Stakeholders and affected Communities. To ensure that all relevant Stakeholders are represented in the PLC, the Employer did, or will, consult with the Executive Mayor's office, as well as with the LED Department of the Local Municipalities in the Project Area. Once, the PLC has be established, the Employer's further Stakeholder engagement activities shall not prevent the Contractor from continuing with construction.

Typical Stakeholder representation on the PLC may include:

- i) A PLC member from the relevant RRM PLC.
- ii) Local Municipality LED Office.
- iii) Traditional leadership representation.
- iv) Forums representing people with disabilities.
- v) Forums representing women.
- vi) Forums representing youth.
- vii) Forums representing business sector.
- viii) Forums representing transport sector.
- ix) Any other Stakeholder forum/organisation recognised by the Employer and the Local Municipality's LED Office.

Every forum/organisation/constituency shall have one (1) representative on the PLC, which representation shall be confirmed by a duly signed nomination form.

It should be noted that the PLC is not a political platform. While Councillors may be invited to some PLC meetings, they may not be PLC members and hence, will not have voting rights when attending a PLC meeting.

## b) Seating Allowance for PLC Members

PLC membership is voluntary and PLC members shall not be renumerated for any time spent or work done associated with representing their constituency on the PLC.

Provision for the cost of liaison, social facilitation and PLC support has been made under pay-item D10.02(a). This pay-item provides for the Contractor's cost incurred in executing his responsibilities w.r.t. Stakeholder and Community liaison.

This pay-item may also be utilised to pay an allowance to PLC members for actual costs incurred in executing their PLC duties (other than time or work done related). The Contractor will determine and table to the PLC a realistic seating allowance which will be substantiated by an outline of the anticipated actual costs envisaged to be incurred by PLC members.

The seating allowance shall be increased annually based on the CPI figure contained in Table B2 of Statistical Release P0141 by StatsSA.

#### c) Induction of the PLC

The Employer shall conduct an induction meeting with the PLC to acquaint PLC members with the following information:

- i) SANRAL's Horizon 2030 Strategy.
- ii) SANRAL's Fourteen Point Plan.
- iii) The role and responsibilities of PLC members.
- iv) SANRAL's Transformation Policy.
- v) How the Transformation Policy impacts on SMMEs.
- vi) Relevant details of the Contract, e.g.
  - a. Start and end dates
  - b. Important milestones
  - c. CPG targets
  - d. Envisaged Targeted Enterprise packages
  - e. Envisaged work for other SMMEs (non-CPG).

## d) Rules of Engagement for the PLC

In the execution of their duties, members of the PLC shall adhere to the undertakings listed below and the Contractor shall inform the Engineer of any transgression of these undertakings.

## i) General Matters and Membership

- a. A PLC member may not be a politically elected representative and political party representation will not be allowed in the PLC.
- b. Ward Councillors may interact with the project team through the Mayor's Office.
- c. If required, and in consultation with the Employer, a Political Steering Committee (PSC) may be established to address political matters. A PSC will only be established where the Project Area traverse over more than one municipal area.

## ii) Term of Office for the PLC

- a. The duration of PLC members' participating in the PLC (term of office) shall depend on the duration of the project.
- b. If the Employer finds the performance of a PLC member to be below expectation or their conduct to be unacceptable, the affected member will be discharged from their obligations and a new nomination process shall commence.

#### iii) Targeted Enterprise and Targeted Labour

#### PLC members shall:

- a. ensure that they, or companies in which they hold equity, will not tender on the Contract for any work or sub-contract that may be issued. Should they tender, this will be treated as a conflict of interest and the tender proposal submitted will not be evaluated.
- b. not have private or business interests in any of the sub-contract tenders tabled to the PLC or considered in this Contract.

- c. shall recuse themselves from discussions that deal with a sub-contract tender if any other member is of the opinion that a member's participation in deliberations, which is rightly or wrongly construe as improper or irregular, may lead to the award of a sub-contract to a tenderer known to the member or to the member itself.
- d. recuse themselves from the operations of the PLC following a situation as described in paragraphs ii) above and shall cease to be a PLC member for this Contract.
- e. during the tender and tender evaluation processes, neither deliberately favoured nor prejudiced a person or tenderer, as intended, or contemplated in treasury Regulation 16, A8.3 (a), (b) & (c).
- f. ensure that no conflict of interest arises from members' involvement in the PLC and potential involvement in targeted labour recruitment and/or targeted enterprises procurement and/or any other supplier/sub-contractor/service provider procurement or involvement in the contract.

## iv) Confidentiality

- a. PLC members shall accept that all information, documentation, and decisions regarding any matter serving before the PLC are confidential and undertake not to communicate decisions or discussions of PLC meetings to external or internal parties unless so directed and approved by the Project Manager.
- b. Information for public dissemination shall be clearly indicated by the committee to ensure that sensitive information is only disseminated to the correct audience.

### v) Removal from Office

- a. PLC members who violate the provisions of these Rules of Engagement for PLCs will be removed from their role as a PLC member at the sole discretion of the Employer.
- b. The Employer reserves the right to recover any costs from PLC members whose actions can be regarded as detrimental to the Employer or to the execution of the project.
- c. The Employer also reserves the right to recommend criminal prosecution if the offence warrants such action.
- d. The Employer reserves the right to dissolve the entire PLC should it believes that such an action is in its best interest, or that of the project. The Employer will not be obliged to reconstitute the PLC if such a dissolution occurs.

#### e) Responsibilities and Duties of the PLC

The PLC shall execute specific duties during the design and construction phases of the project.

Some of the PLC's duties during the design and construction stages overlap and hence, for completeness, a description of the PLC's duties in both project stages is provided here.

The PLC shall execute the following duties:

## i) Project Design Stage

a. Meet as often as required to discuss and resolve the project's design stage matters which are of interest or concern to the parties to the PLC.

b. Peruse the Project Liaison Committee duties outlined in this Section D of the Specifications and agree on the duties of, and procedures to be followed by, the PLC to fulfil its duties.

**Note**: The principles outlined in this section shall not be amended, but duties and procedures may be altered to be project specific and to improve the functionality of the PLC.

- c. Act in accordance with the agreed terms of reference for the PLC.
- d. Inform the Employer's Project Manager of any training that project Stakeholder and affected Community representatives of the PLC require to execute their duties.
- e. Assist the Engineer to source suitable candidates, based on the Employer's qualifying criteria, for the position of PLO.
- f. Observe and verify that the qualifying criteria and procedures applied by the Engineer to select and employ the PLO were executed in a fair and transparent manner and were within the prescripts of the relevant labour legislation and regulations.
- g. Assist the Engineer to identify the project's Target and Project Area(s) from which Targeted Labour and Targeted Enterprises could be employed and sub-contracted, respectively.
- h. Assist the Engineer to identify the project's Target Groups for inclusion in the Tender Documents and provide input and support the identified Target Groups.

#### ii) Project Construction Stage

- a. Meet formally prior to the Employer's monthly site meeting, or as may be required, to discuss and resolve project matters which are of interest or concern to the parties to the PLC.
- b. Assist the Contractor to establish the selection criteria and process to employ Targeted Labour
- c. Assist the Contractor to identify the eligibility, functionality, preference, and compliance criteria to select and sub-contract Targeted Enterprises.
- d. Provide input and support for the Databases compiled by the PLO and the Contractor from which Targeted Labour will be selected and employed and Targeted Enterprises will be sub-contracted, respectively.
- e. Verify that the criteria and methodologies applied by the Contractor to select and employ Targeted Labour and sub-contract Targeted Enterprises are executed in a fair and transparent manner and are within Government legislation and regulations and the Employer's Policies.
- f. Verify that the conditions of employment and the conditions of subcontracting, in the employment of Targeted Labour and sub-contracting of Targeted Enterprises are applied in a fair and transparent manner and according to the Employer's employment and sub-contracting requirements.
- g. Make recommendations to the Contractor on the training needs, eligibility criteria and selection criteria for the provision of training to Targeted Labour, Targeted Enterprises, Designated Groups, project Stakeholders and the affected Communities.
- h. Verify that training and skills development programmes, which the Contractor committed to, are implemented, and executed as approved and intended.
- Inform the entities whom they represent of any project matters which the respective party to the PLC wishes to communicate with each other.

j. Inform the entities whom they represent of any project matters that are impacting or may impact, either positively or negatively, on the respective parties to the PLC.

- k. Inform the Contractor of Stakeholder and/or Community requests and/or needs, which could possibly be addressed within the project's Scope of Work.
- Inform the Employer's Project Manager, Engineer, and Contractor of any road safety concerns within the Project Area(s) and advise them of possible mitigating measures and/or road safety programs that will be most suitable for acceptance by the affected Communities to promote road safety.
- m. Assist parties to the PLC to agree on a dispute resolution mechanism to resolve any disputes that may arise between the parties to the PLC.
- n. Assist parties to the PLC to liaise with their respective entities to resolve any disputes amongst the parties which may occur due to the project.

## f) PLC Meetings

### i) Frequency

a. Meetings will be conducted monthly or as required by the Stakeholders or the project matters.

### ii) Notice of Meetings

- a. The notice of the PLC meeting shall be given at least seven (7) calendar days prior to the meeting date.
- Where meetings have been diarised over a period by the PLC, it shall be the duty of each PLC member to ensure his/her attendance on the set dates.
- c. Where a PLC member has missed any meeting, he/she bears the onus of establishing the date and venue of the next meeting.

### iii) Venue

- a. The venue for PLC meetings shall be the project site office or any other venue agreed to by the members of the PLC and approved by the Employer' Project Manager.
- b. During the COVID-19 lockdown, or any other lockdown as announced by government, the meetings shall be held on an online platform such as WhatsApp, MS Teams, Zoom or similar.

#### iv) Agenda

- a. An agenda shall be made available or displayed to all participants at the commencement of such meetings or the minutes of the previous meeting will serve as the agenda of such meetings.
- b. The agenda shall not be amended without prior approval from the Employer's Project Manager.

#### v) Chairperson

- a. PLC meetings shall be chaired by the Employer which will typically be the Employer's Project Manager, or a SANRAL staff member, with decision--making delegation, or the Engineer. The Chairperson shall:
  - i. chair all meetings of the PLC,
  - ii. co-ordinate all the activities of PLC,
  - iii. ensure that members are fulfilling their tasks as assigned by the PLC.
  - iv. see to the execution of decisions taken by the PLC,
  - v. ensure the validity of members' claim for allowance,
  - vi. ensure compliance of all activities of the PLC with current rules, law and general SANRAL policy, and
  - vii. be a co-signatory to all official documents of the PLC.

#### vi) Secretariate

- a. The Engineer's staff shall provide a secretarial service to take minutes of PLC meetings.
- b. Secretarial support other than taking minutes at PLC meetings shall be provided by the PLO.

#### vii) Quorum

a. The quorum for PLC meetings shall be constituted by 50%+1 ratio excluding co- opted members.

#### viii) Apologies and Non-attendance

- Apologies shall be in writing except in emergency where the member apologising cannot communicate the apology in writing.
- b. Apologies may be sent through any media agreed to prior by the PLC for example through SMS or WhatsApp messaging or similar application.
- c. The organization, represented by a member who fails to attend three (3) consecutive meetings without an apology, will be informed in writing and asked to nominate a replacement member.

#### ix) Language

- The meetings will be conducted in English to enable all participants at the meeting to understand the discussions of the meeting.
- b. However, care and consideration must be given to provide non-English speakers an opportunity to participate. Therefore, where desirable, any of the 11 official languages maybe be used to conduct the meeting. If another language other than English is used, the minutes of the meeting will need to be transcribed, translated, and recorded in English.

### x) Other

 a. The PMT shall provide a finger lunch for PLC members at PLC meetings.

#### D1004.04 Project Liaison Officer

The PLO facilitates the selection and employment of Targeted Labour and coordinates communication between the members of the PLC to address the day-to-day project, Stakeholder, and Community matters that impact on the parties represented in the PLC.

## a) Appointment of the PLO

The Engineer appoints the PLO in accordance with the Employer's criteria for a PLO. The appointment of the PLO must be acknowledged and supported by the PLC.

Although the PLO provides social facilitation support to the Contractor, the PLO shall report to the Engineer or his delegated representative, e.g., the Resident Engineer.

#### b) Duties of the PLO

The PLO shall execute specific duties during the design and construction phases of the project. These duties include the following:

- i) Except for taking the minutes of PLC meetings which is a duty of the Engineer, the PLO shall provide a secretariat function to the PLC which includes, amongst others, the following:
  - Schedule meetings.

- b. Compile meeting agendas.
- c. Compile document packages for meetings.
- d. Distribute minutes of meetings.
- e. Assist representatives of project Stakeholders and affected Community to formulate their communication to the PLC in writing.
- f. Distribute written communication between the parties to the PLC.
- g. Keep records of all PLC correspondence and documentation; and
- h. Provide any other reasonable secretariat function required by the PLC.
- ii) Attend all PLC meetings to report on the day-to-day project, Stakeholder and Community matters that impact on the parties to the PLC.
- iii) Attend all monthly project site meetings to report on the day-to-day project, Stakeholder and Community matters that impact on the parties to the PLC.
- iv) Attend any other meetings related to the project and in which any of the project Stakeholders, affected Communities, Targeted Labour and Targeted Enterprises are involved.
- v) Maintain a full-time presence on site to monitor and address the day-to-day project, Stakeholder and Community matters that impact on the parties to the PLC.
- vi) Maintain a full-time presence on site to assist the parties to the PLC in the day-to-day liaison with each other.
- vii) Assist the Engineer and the Contractor to disseminate information to PLC members such as:
  - a. the basic Scope of the Works and how it will affect the Community,
  - b. the project programme and regular progress updates,
  - c. the anticipated employment and sub-contracting opportunities,
  - d. the project programme as it pertains to the employment of Targeted Labour and sub-contracting of Targeted Enterprises,
  - e. Occupational Health and Safety precautions, and
  - f. any other information relevant to project Stakeholders and the affected Communities.
- viii) Be well acquainted with the contractual requirements as it pertains to Targeted Labour employment and training.
- ix) Assist the PLC to establish and agree the criteria to follow when selecting and employing Targeted Labour.
- x) Assist the Engineer and the Contractor in their resources and skills audits by providing a coordinating function between the Engineer, the Contractor, project Stakeholders and the affected Communities.
- xi) Ensure that the Contractor compiles the Targeted Labour databases based on the eligibility and selection criteria and that he updates it as and when required.
- xii) Coordinate the selection and employment of Targeted Labour based on the agreed eligibility and selection criteria and based on the Contractor's labour and skills requirements.
- xiii) Ensure that each Targeted Labourer enters an employment contract which adheres to current and relevant Labour legislation.
- xiv) Ensure that each Targeted Labourer understands the conditions of his/her employment contract, with an emphasis on the employment start date, end date and wages payable.
- xv) Identify and inform the Contractor of any relevant training required by the Targeted Labour.
- xvi) Attend all disciplinary proceedings to ensure that hearings are fair and conducted in accordance with the current and relevant Labour legislation.
- xvii) Be proactive in identifying project Stakeholder and affected Communities' (including Targeted Labour and/or Targeted Enterprise Sub-contractor), requirements, disputes, unrest, strikes, etc., and bring it to the attention of the PLC.
- xviii) Assist the parties to the PLC to resolve any disputes, which may occur due to the project.

xix) Other than the document records to keep as mentioned above, keep record of all other documents and processes pertaining to the employment of Targeted Labour.

xx) Produce and submit a monthly report to the PLC on PLC and other meetings attended by the PLO, as well as on Targeted Labour employment, and project Stakeholder, affected Community and any other project matters that impact on the parties to the PLC.

#### D1005 MOBILISATION PERIOD

The Mobilisation Period is defined in Section D1002 of the Specifications. This Section describes the requirements of the Mobilisation Period.

#### D1005.01 Purpose of the Mobilisation Period

The Mobilisation Period was introduced as an aid to the Contractor to:

- a) become acquainted with the Stakeholder and Community liaison requirements of the Contract as prescribed in this Section D of the Specifications,
- b) allow for the Contractor's planning to obtain the CPG as required in the Specification Data.
- c) allow for the Contractor's planning to obtain the Contract Skills Development Goals (CSDG) as required in Section D1010 of the Specifications.
- d) follow the processes prescribed in this Section D of the Specifications to employ the initially required Targeted Labour and enter the first sub-contracts with Targeted Enterprises, and
- e) provide the training required by Targeted Labour and Targeted Enterprises to commence with the construction of the Works.

Access to site for the Commencement of the Works shall thus only be issued once the following deliverables have been submitted and/or completed by the Contractor:

- i) Submission of the CPG Plan, followed by acceptance of the Engineer.
- ii) Submission and the Training and Skills Development Programme, followed by acceptance of the Engineer.
- iii) Appointment of the initial Targeted Enterprise sub-contractors.

#### D1005.02 Duties of the Contractor

During the Mobilisation Period, the Contractor shall execute the following duties:

#### a) Compile a CPG Plan

The Contractor shall compile an acceptable CPG Plan, which sets out how he intends to achieve the various CPG targets as stated in the Specification Data. The Contractor shall distribute and implement the participation targets and Targeted Enterprise work opportunities equally and continuously over the duration of the Contract, i.e., from site establishment to completion of the Works. Where the Contractor deems such an equal and continuous distribution of the participation targets to be unachievable, he shall provide reasons and motivate it clearly in the CPG Plan.

The CPG Plan shall provide the detail of the Targeted Enterprise work programme, as well as the contents and value of the work packages. See Annexure X1 (insert Annexure reference) for the CPG Plan format.

The Targeted Enterprise work programme shall be in line with the Works Programme and once the CPG Plan has been accepted by the Engineer, it shall be captured in the Works Programme.

The Mobilisation Period shall only be concluded once the CPG Plan has been accepted by, and all the duties above have been executed to the satisfaction of, the Engineer after consultation with the Employer's Project Manager.

The Employer's Project Manager and the Engineer shall monitor progress and adherence to the CPG Plan in the same manner as they would monitor the Works Programme.

Should the Contractor require an extension of the Mobilisation Period due to a delay not within his control, Contractual Procedure shall be followed, and the Contractor shall submit his Claim for an extension of time through the relevant Contractual Clauses of the Conditions of Contract.

## b) Compile a Training and Skills Development Plan

The Contractor shall compile an acceptable Training and Skills Development Plan, which sets out how he intends to achieve the various CSDG targets as per Section D1010 of the Specifications and in line with the CIDB Standard for Developing Skills through Infrastructure Contracts (refer to latest version on www.cidb.org.za).

The Training and Skills Development Plan shall provide the detail of the training methods selected for implementation as described in Section D1010 of the Specifications and shall include an execution programme for acceptance by the Engineer, which shall demonstrate its correlation with the Works Programme.

The Mobilisation Period shall only be concluded once the Training and Skills Development Plan has been accepted by the Engineer after consultation with the Employer's Project Manager.

The Employer's Project Manager and the Engineer shall monitor progress and adherence to the Training and Skills Development Plan in the same manner as they would monitor the Works Programme.

## c) Sub-contracting of Targeted Enterprises

During the Mobilisation Period the Contractor shall execute the following duties w.r.t. the sub-contracting of Targeted Enterprises:

- i) Liaise with the Employer's Project Manager, the Engineer and the PLC to structure and finalise the work packages to be sub-contracted to Targeted Enterprises.
- ii) Liaise with the Employer's Project Manager, the Engineer, and the PLC to determine the Targeted Enterprise Database criteria for the sub-contracting of Targeted Enterprises.
- iii) Compile the Targeted Enterprise Database(s) for input and support by the PLC.
- iv) Undertake a skills audit of the Targeted Enterprises which appear on the Targeted Enterprise Database(s).
- v) Based on the skills audit, and in consultation with the PLC, identify the pretender training requirements of Targeted Enterprises.
- vi) Provide an opportunity to Targeted Enterprises to receive the identified pretender training.
- vii) Tender the initial work packages and sub-contract the first group of Targeted Enterprises for commencement of the Works.

## d) Employment of Targeted Labour

During the Mobilisation Period the Contractor shall execute the following duties w.r.t. the employment of Targeted Labour:

- i) Liaise with the PLC and the PLO on the compiled Targeted Labour Database(s) for the employment of Targeted Labour.
- ii) Undertake a skills audit of the Targeted Labour which appear on the Targeted Labour Database(s).
- iii) Based on the skills audit, and in consultation with the PLC, identify the training requirements of Targeted Labour to enhance their employability.
- iv) Provide an opportunity to eligible Targeted Labour to receive the identified training to enhance their employability.
- v) Select and appoint the first group of Targeted Labour for commencement of the Works.

## e) Training Requirements

The Contractor will not be able to address all the training requirements identified for Targeted Labour and Targeted Enterprises during the Mobilisation Period and it is accepted that training will take place over the duration of the Contract.

The training provided to both Targeted Enterprises and Targeted Labour during the Mobilisation Period shall focus on the activities and/or skills required for the commencement of the Works and shall include the mandatory Occupational Health and Safety training.

#### D1006 THE ROLE OF THE ENGINEER

The role and responsibilities of the Engineer are clearly described in the Conditions of Contract. This section elaborates on the Engineer's duties with respect to Stakeholder and Community Liaison, Targeted Labour Employment and Targeted Enterprise subcontracting.

Together with the Employer and the Contractor, the Engineer is also a party to the PLC and hence, is co-responsible for successful project Stakeholder and Community liaison.

In addition, the Engineer shall play a supporting role to the Contractor in the successful implementation of the Employer's Targeted Labour and Targeted Enterprise utilisation and development goals.

### D1006.01 Duties During the Design Phase

During the design phase, the Engineer undertook a preliminary skills and resources audit of the Targeted Enterprises in the Project Area. The purpose of the audit was to:

- a) obtain an understanding of the Community's skills, both academically and occupationally,
- b) obtain and understanding of the resources within the Community, i.e., Targeted Enterprise availability and capabilities,
- c) establish the CPG targets for Targeted Enterprises and Targeted Labour for inclusion of the Specification Data; and
- d) identify tender and other relevant training to be offered to Targeted Enterprises and Targeted Labour to prepare them for tendering and to enhance their employability.

#### D1006.02 Duties During the Construction Phase

To implement the Employer's Targeted Labour and Targeted Enterprise goals the Engineer shall provide support to the Contractor by executing the following duties:

# a) Targeted Enterprise Sub-contracting

- i) Make recommendations to the Contractor in identifying and structuring the work packages to be sub-contracted to Targeted Enterprises and approve the scope and extent of the work packages.
- ii) Verify that the Targeted Enterprise Database(s) has been updated prior to the letting of every new set of sub-contracts.
- iii) Approve tender procedures, tender documents, tender submission requirements and adjudication processes for the sub-contracting of Targeted Enterprises.
- iv) Review all tender adjudication reports and monitor that the criteria and procedures applied by the Contractor to sub-contract Targeted Enterprises are executed in a fair and transparent manner and are within the Employer's and Government's Supply Chain Management Policies.
- v) Verify that sub-contract agreements and the conditions of sub-contracting with Targeted Enterprises are fair and transparent and within the prescripts of the Contract requirements.
- vi) Monitor the management of Targeted Enterprise sub-contracts and ensure that conditions such as the application of penalties, the termination of contracts, etc. are applied in a fair and transparent manner and within the prescripts of the agreement.

## b) Targeted Labour Employment

- Verify that the Labour Database(s) from which Targeted Labour will be employed is updated prior to every new Labour intake.
- ii) Monitor that the criteria and procedures applied by the Contractor to employ Targeted Labour are executed in a fair and transparent manner and is within the Contract requirements.
- iii) Monitor that the conditions of employment of Targeted Labour are applied in a fair and transparent manner and within the prescripts of the current and relevant Labour legislation.

# c) Target Group Training Requirements

- i) Make recommendations to the Contractor in identifying the training requirements of Targeted Labour and Targeted Enterprises and approve the proposed training programmes.
- ii) Monitor that training programmes and support programmes, which the Contractor committed to, are implemented, and executed as intended.

# D1007 TENDER PROCESS FOR TARGETED ENTERPRISES

While the Contractor may utilise service providers, sub-contractors and suppliers of its choice and selected via its own internal processes, for the sub-contracting of Targeted Enterprises based on the Employer's Contract Participation Goals, the Contractor shall follow the prescripts of this Section D of the Specifications.

### D1007.01 Targeted Enterprise (TE) Procurement Coordinator

The Contractor shall appoint a TE Procurement Coordinator to facilitate the subcontracting of work to Targeted Enterprises as defined in the Specification Data. For Contracts with a value of less than R 100 million the Contractor may appoint a TE Procurement Coordinator from its site staff. For Contracts with a value of more than R 100 million the Contractor shall employ or sub-contract a dedicated TE Procurement Coordinator, whose sole responsibility will be the management of Targeted Enterprise procurement and sub-contracting matters.

The TE Procurement Coordinator shall be knowledgeable of, and has experience in, the management of road construction and ancillary works, National Treasury supply chain management legislation and regulations, and stakeholder relations management.

With the input and support of the PLC, the TE Procurement Coordinator shall conduct the tender processes and procedures for Targeted Enterprise sub-contracting as prescribed in this Section D of the Specifications and shall adhere to the Employer's and Government's Supply Chain Management Policies and requirements.

#### D1007.02 **Procedures for Targeted Enterprises Sub-contracting**

The Contractor shall utilise the Employer's proforma tender and contract document for Targeted Enterprise sub-contracting. The proforma sub-contract document is attached as Annexure X3 (insert annexure reference) and an electronic version will be provided to the Contractor on award.

The identification and application of the eligibility and functionality criteria, and conducting the tender processes and procedures for sub-contracting include, amongst others, the following tasks:

#### a) **Tender Preparation**

i) Compile preliminary list of sub-contracting work packages.

Based on the Specification Data and the Scope of the Works, the Contractor shall compile a preliminary list of the work packages (scope of work and number of packages) that are anticipated to be sub-contracted to Targeted Enterprises.

The Contractor shall refer to the construction activities that has been identified as being suitable for construction by Targeted Enterprises as listed in Section D1009 of these Project Specifications, and to any other construction activities which are required to execute the Works in terms of this Contract, to determine how to unbundle or package sub-contracts for Targeted Enterprises.

#### ii) Conduct a market analysis and resources and skills audit.

Based on the preliminary list of work packages, the Contractor shall conduct a market analysis and resources and skills audits to determine the availability of the required resources and skills in the Project Area to execute the anticipated Targeted Enterprise work packages. The Contractor shall consult the following databases as a minimum:

- Construction Industry Development Board (CIDB)'s contractor a. database (not applicable to suppliers and non-construction services).
- National Treasury's Central Supplier Database (CSD) to be obtained b. from the Employer's Supply Chain Management Department.
- iii) Call for an expression of interest.

In addition to consulting the CIDB contractor database and National Treasury's CSD, the Contractor shall call for an expression of interest, which

......(insert contract title)

For each group of work packages, the call for an expression of interest shall outline:

shall be published in newspapers and at locations as agreed by the PLC.

- a. evaluation and selection criteria such as eligibility, preference, and functionality.
- b. compliance requirements such as CSD and CIDB registration, tax clearance and COID.
- c. the anticipated scope of the works to be undertaken.

#### iv) Establish a Targeted Enterprise Helpdesk

Other than informing the Contractor's market analysis and resources and skills audits, the purpose of the call for an expression of interest is to alert Targeted Enterprises of the sub-contracting opportunities and inform them of the anticipated eligibility, preference, and functionality criteria, as well as of the compliance requirements.

The Contractor shall enhance the readiness of Targeted Enterprises to participate in the sub-contracting opportunities by establishing a helpdesk at a suitable and easily accessible location in the Project Area.

The Contractor shall provide guidance to Targeted Enterprises in getting their statutory requirements in order in anticipation of the sub-contracting opportunities. The helpdesk shall assist with, or provide guidance in, registering with the CSD and the CIDB, obtaining tax clearance and COID compliance and any other relevant qualifying requirements.

### v) <u>Compile Preliminary Targeted Enterprise Database</u>

Based on the CPG targets listed in the Specification Data and the information obtained from the activities described in paragraphs ii) and iii) above, the Contractor shall compile a Preliminary Targeted Enterprise Database.

In compiling the preliminary Targeted Enterprise Database, the Contractor must bear in mind that the benchmark for an adequate number of tenderers to ensure a competitive tender process is ten (10) tenderers that are able to achieve the functionality threshold during the tender evaluation.

### vi) Identify Targeted Enterprises, Target Groups and Project Area(s).

Based on the CPG targets listed in the Specification Data and the Preliminary Targeted Enterprise Database, the Contractor shall identify the:

- a. Targeted Enterprises (CIDB grades and types); and
- b. Designated Groups (woman, youth, etc.) which are anticipated to benefit from the sub-contracting opportunities; and
- c. Project Area(s) from which Targeted Enterprises will be given preference for sub-contracting opportunities.

#### vii) Compile a Contract Participation Goal (CPG) Plan.

The Contractor shall utilise all the information gathered from the activities described in the paragraphs above to compile an acceptable CPG Plan. The plan shall contain:

CONTRACT SANRAL (insert contract number)

a. a list of work packages (scope of work and number of packages) to be subcontracted to Targeted Enterprises,

- procurement, award and execution dates for the work packages, distributed over the duration of the Works Contract (from site establishment to completion of the Works) to ensure continuous work opportunities,
- c. the preliminary Targeted Enterprise Database(s) for each work package,
- d. the Targeted Enterprises (CIDB grades and types) and Designated Groups (woman, youth, etc.) which are to benefit from the subcontracting opportunities,
- e. the Project Area(s) from which Targeted Enterprises will be given preference for sub-contracting opportunities, and
- f. the tender evaluation and selection criteria for the respective work packages.

## viii) Acceptance of the CPG Plan

The Contractor shall submit the CPG Plan to the Engineer for acceptance after which it shall be tabled to the PLC for their information.

The Contractor shall ensure that the tender requirements and the outcome of different tendering scenarios are explained to the PLC, specifically with respect to the outcomes of evaluating:

- a. Eligibility criteria,
- b. Functionality structuring and scenarios,
- c. Price and Preference,
- d. Compliance requirements, and
- e. Negotiation processes (if applicable).

If required, the Contractor shall make amendments to the CPG Plan based on the Engineer's instructions.

## ix) Compile tender documents.

The Contractor shall compile the tender documents for each Targeted Enterprise sub-contract work package and shall utilise the Employer's proforma document for Targeted Enterprise sub-contracting (see Annexure X3) (insert Annexure reference).

In compiling the sub-contract tender documents, the Contractor shall include in each tender document relevant Conditions of Tender and the FIDIC sub-contract agreement. The Contractor shall compile each sub-contract tender document in a manner that facilitates the achievement of all objectives and principles pertaining to the development of the Targeted Enterprises.

The draft sub-contract tender documents shall be approved by the Engineer before letting the tender.

#### b) Tender Process

#### i) Advertise the sub-contract packages.

The Contractor shall advertise and invite tenders from Targeted Enterprises for the respective sub-contract packages. Advertisements shall be placed in local newspapers, on community notice boards, on SANRAL's electronic supply development desk portal (https://sanralesdd.co.za), and any other place or medium as agreed with the PLC.

If the Employer have a pro-forma Tender Notice available, the Contractor shall use this document.

#### ii) Conduct a tender briefing and tender training session.

For each group of sub-contract packages, the Contractor shall conduct a compulsory briefing session to explain the tender process, the evaluation and selection criteria and the scope of the works to the Targeted Enterprises.

An Attendance Register shall be completed by all attendees and Minutes shall be taken during the briefing session. The Minutes of the briefing session shall be distributed to all attendees as an Addendum to the Tender Documents.

The Contractor shall conduct a "how to complete a tender document" training session as a component of the tender briefing to interested Targeted Enterprises. The level of detail and hence the duration, of the training session shall be informed by the findings of the resources and skills audit conducted during the Tender Preparation Phase.

The Contractor shall engage with the Employer's Regional Transformation Officer on the Employer's SMME Pre-tender Training and Development Programme and utilise this programme if it is available at the time in the Project Area. The Regional Transformation Officer's contact details shall be provided by the Project Manager on award.

Notes of this training session shall be distributed to all attendees of the briefing session as an Addendum to the Tender Documents, irrespective if they have attended the training session or not.

A separate Attendance Register shall be completed for the training session for future reference.

#### iii) Minimum tender submission documents.

It shall be a condition of tender that Targeted Enterprises include in their tender submissions the following documentation (if applicable, based on the sub-contract type, e.g., construction, supply, or services):

- Proof of the Tenderer's B-BBEE contributor level. a.
- Proof that the Tenderer is an EME or QSE entity. b.
- Proof that the Tenderer is registered on National Treasury's CSD. C.
- Proof of the Tenderer's locality (address registered with the CIPC). d.
- Proof that the Tenderer is registered with the CIDB in the required e. grading and class (not applicable to suppliers).
- f. Proof that the Tenderer is compliant with the COID act.
- Proof that the Tenderer is tax compliant.

#### Tender closure and opening of tenders. iv)

Tenders for the sub-contract packages shall close at a stipulated time and date. Tenders shall be submitted to the Contractor in the format and at the address prescribed by the Contractor in the sub-contract Tender Data.

The tender opening shall be conducted by the Contractor who shall publicly announce and record the names of all bidders and their tender prices.

#### v) Finalise Targeted Enterprise Database

The purposes of the preliminary Targeted Enterprise Database are described in the Tender Preparation phase above of which one is to alert Targeted Enterprises to assess their readiness to participate in the project's subcontractor opportunities.

The period between the Contractor's call for an expression of interest and the date of closure of the relevant sub-contract tender allows for prospective Tenderers to become compliant to the database criteria. The preliminary database is thus a "live" database until the date of tender closure.

On the date of tender closure, the Contractor shall request the Employer's Supply Chain Management Department to print out a list from National Treasury's CSD, of entities that adheres to the Targeted Enterprise Database criteria. This list shall become the Final Targeted Enterprise Database for relevant sub-contract tender and shall be submitted to the PLC for sign-off.

#### c) Tender Evaluation

The Contractor shall evaluate the tenders and it shall be a condition of tender that tenders will only be accepted from Targeted Enterprises that fully comply with the definition of a Targeted Enterprise as described in Section D1002 of the Specifications.

The Contractor shall evaluate the tenders based on (1) Eligibility, (2) Functionality, (3) Price and Preference, and (4) Compliance.

## i) Stage 1 – Eligibility

Tenderers shall be checked for their eligibility to tender for the advertised subcontract packages based on the following eligibility criteria:

- a. Proof that the Tenderer is registered with the CIDB (if applicable).
- b. Proof that the Tenderer is registered on National Treasury's CSD.
- c. Proof that the Tenderer is registered with the CIPC.
- d. Proof that the Tenderer is a level 1 to 4 B-BBEE contributor.
- e. Proof that the Tenderer is an EME or a QSE.

  Proof that the Tenderer falls within one or more of the designated groups as per the Specification Data (if applicable).

Eligible Tenderers shall be further evaluated against the functionality criteria.

## ii) Stage 2 - Functionality

No Targeted Enterprise may be prohibited from responding to the invitation to tender, however, preference shall be given to those Targeted Enterprises that adheres to the tender criteria, which amongst others, shall be measured by means of a functionality evaluation.

To ensure Targeted Enterprise participation as it is intended by the Employer and as defined in the Specification Data, Functionality shall be scored based on the type of sub-contract package, e.g., construction or the supply of goods or services and at least three (3) or more of the criteria listed below shall be applied.

The points allocated for the listed criteria shall be clearly demonstrated to tenderers as a matrix in the tender document. The functionality matrixes provided in the Employer's proforma document for Targeted Enterprise subcontracting (Annexure X3) *(insert Annexure reference)* shall be applied to evaluate the functionality of Tenderers.

Tenderers must score a minimum of 75% for functionality and Tenderers that do not obtain the threshold shall not be evaluated further.

#### a. Locality

For lower CIDB grade packages, the points allocated for Locality typically has a higher weighting in the total evaluation points but shall not be more than 65% of the total evaluation points.

Points scored shall be based on the Targeted Enterprise's registered address with the CIPC.

- i. If the Targeted Enterprise is more than twelve (12) months old and the company address:
  - (a) was changed with the CIPC in the twelve (12) months prior to the tender advertisement; or
  - (b) does not correlate with the company address recorded on the CSD.

the Targeted Enterprise shall provide additional proof of its address in the twelve (12) months preceding the tender advertisement date and that the address is current by submitting the following:

- (i) for urban areas:
  - signed lease agreement confirming occupation in the preceding twelve (12) months; or
  - 2. mortgage statement confirming ownership in the preceding twelve (12) months; and
  - 3. a current utility bill (not older than three (3) months) confirming that occupation is current; or
- (ii) for semi-urban and rural areas
  - an affidavit from the relevant ward councillor or traditional authority, signed and stamped by a registered commissioner of oaths, which confirms that the business has been operating from the said address in the preceding twelve (12) months.
- ii. If Targeted Enterprise is less than twelve (12) months old and the company address:
  - (a) was changed with the CIPC in the twelve (12) months prior to the tender advertisement; or
  - (b) does not correlate with the company address recorded on the CSD.

the oldest registered address on either the CIPC or the CSD will be accepted as the Targeted Enterprise's address for the purpose of scoring locality points.

- iii. If the Targeted Enterprise intends to operate from a branch office for the purpose of the anticipated sub-contract, the same additional proof that the company has been operating from the branch office in the twelve (12) months prior to the tender advertisement date must be provided as listed in the paragraphs above.
- iv. If the above additional proof of address cannot be provided, locality points shall be awarded based on the tenderer's address registered with the CIPC in the twelve months prior to the tender advertisement date.

## b. Equipment

For lower CIDB grade packages, the points allocated for Equipment typically has a lower weighting in the total evaluation points.

The combined points allocated for Equipment and Experience shall not be more than 35% of the total evaluation points.

#### c. Experience

For lower CIDB grade packages, the points allocated for Experience typically has a lower weighting in the total evaluation points.

The combined points allocated for Equipment and Experience shall not be more than 35% of the total evaluation points.

## d. CIDB grade and class

The points allocated for CIDB grade and class shall not be more than 35% of the total evaluation points.

CIDB grade and class shall not be used as an evaluation criterion for packages pertaining to the supply of material, goods and/or services.

e. Project Specific Designated Groups, e.g., woman, youth, etc.

In addition to the eligibility criteria for preferential procurement functionality points may also be allocated for the following Designated Groups:

- i. Tenderer is 51%+ owned by black people who are youth.
- ii. Tenderer is 51%+ owned by black people who are women.
- iii. Tenderer is 51%+ owned by black people with disabilities.
- iv. Tenderer is 51%+ owned by black people who are military veterans.

The points allocated for Designated Groups shall not be more than 15% of the total evaluation points.

One, two or three of the Designated Groups listed above may be selected to count towards the score for Designated Groups.

If any one of the Designated Groups listed above is already an eligibility criterion, it must not be included as a functionality criterion as well.

The inclusion of any of the Designated Groups listed above shall be based on the Contractor's Resources and Skills Audit.

Youth and veterans may not be selected together.

### iii) Stage 3 – Price and Preference

Tenderers that obtained the minimum threshold for functionality shall be further evaluated on their Price and Preference submissions, i.e.

a. Price = 80 / 90 % b. Preference = 20 / 10 %

The highest scoring tenderer for each sub-contract package shall be checked for compliance.

The Contractor shall state in the tender advertisement and in the tender documents that only one sub-contract package shall be awarded to an entity at any one time for this project, meaning that a Targeted Enterprise may be awarded a work package and on conclusion thereof may be awarded a subsequent work package, but more than one work package may not be awarded simultaneously for this project.

If a tenderer tendered for more than one sub-contract package and scored the highest points in more than one package, the Contractor shall award to the tenderer the work package that has the most economic benefit to the Employer.

#### iv) Stage 4 – Compliance Check

The highest scoring tenderer for each sub-contract package shall be checked for compliance with respect to the following criteria:

- a. Proof that the Tenderer is compliant with the COID Act (excl. CIDB 1 and 2 CE sub-contractors).
- b. Proof that the Tenderer is tax compliant.

If the highest scoring tenderer fails to meet any of the compliance criteria, he will be given seven (7) calendar days to become compliant.

If the highest scoring tenderer fails to submit the requested compliance information in the required timeframe, he shall be deemed non-compliant, and the evaluator shall check the second highest tenderer for compliance. This process is repeated until a compliant tenderer has been identified.

#### d) Appoint successful Targeted Enterprises

### i) Table the Tender Report to the PLC.

The Contractor shall present the Tender Report for each sub-contract package to the Employer's Project Manager and the Engineer and thereafter table it to the PLC prior to award of the sub-contract.

(Note to Proforma Compilers: Amend or omit paragraphs in the remainder of this Section D1007 to suit the respective contract types.)

### ii) Negotiating tender sum and/or rates with Targeted Enterprises.

#### a. Rates

If the Contractor choose to include work for which he has tendered rates in the sub-contract package and the tenderer who scored the highest points tendered higher rates than that of the Contractor, the Contractor may negotiate rates and the final sum with the tenderer.

If the Contractor fails to negotiate a reasonable tender sum or rates with the tenderer, he may:

i. approach the second highest points scoring compliant tenderer for negotiation. This process may be repeated up to the third highest points scoring compliant tenderer, where after the package shall be retendered. the Contractor shall be limited to negotiate down to 25% above his own rates (this process must

be clearly explained prior to negotiation, when the tender report is tabled to the PLC); or

ii. accept the highest points scoring tenderer's higher rates and total sum and remunerate the sub-contractor, at the subcontractor's tendered rates, from the Lump Sum which the Contractor has tendered for the fluctuation between the Contractor's rates and that of the Targeted Enterprise subcontractors.

#### b. Provisional Sum

If the Employer has provided a Provisional Sum for the work items in the sub-contract package, the Contractor shall report on the feasibility of the highest point scoring compliant tenderer's tender rates and tender sum to the Employer's Project Manager and the Engineer.

- . If the highest points scoring compliant tenderer's rates and tender sum are deemed market related by the Engineer, the Contractor shall obtain the Employer's approval to utilise the Provisional Sum provided for the work items.
- ii. If the highest points scoring compliant tenderer's rates and tender sum are deemed not market related and the Employer does not approve the utilisation of the relevant Provisional Sum, the Contractor may negotiate with the tenderer for market related rates and tender sum.
- iii. If the Contractor fails to negotiate market related rates and a tender sum with the tenderer, he may:
  - (a) approach the next highest point scoring compliant tenderer for negotiation. This process may be repeated up to the third highest points scoring compliant tenderer, where after the package shall be retendered; or
  - (b) accept the highest points scoring tenderers rates and total sum and remunerate the sub-contractor from the Lump Sum which the Contractor has tendered for the fluctuation between the Contractor's rates and that of the Targeted Enterprise sub-contractors. The Contractor shall not pay rates or tender sums that is more than 15% higher than what are deemed market related by the Engineer.

### iii) Low tender sums submitted by Targeted Enterprises.

The Contractor shall report to the Employer's Project Manager and the Engineer on the feasibility of tendered rates, sums, or Provisional Sums of tenderers who tendered exceptionally. Exceptionally low rates, sums or Provisional Sums are those that are more than ten percent (10%) less than what the Contractor tendered, or in the case of a Provisional Sum, what is deemed market related by the Engineer.

- a. If the tendered rates, sums, or Provisional Sums of those tenderers who tendered exceptionally low are deemed by the Engineer to still be feasible, the Contractor may continue to include these tenders in his tender evaluation.
- b. If the tendered rates, sums, or Provisional Sums of those tenderers who tendered exceptionally low are deemed by the Engineer to not be feasible, the Contractor may disqualify these tenders from his tender evaluation.

The Employer strongly discourages the appointment of Targeted Enterprises that did not tender feasible rates, sums, or Provisional Sums. If all prices submitted are deemed exceptionally low by the Engineer, the sub-contract package shall be retendered.

The consequences of exceptionally low prices must be clearly outlined in the Tender Report and clearly explained to the PLC prior to award or retendering of the sub-contract packages.

#### iv) Payment to the Contractor

- The Employer shall not remunerate the Contractor, other than what have been provided for in the payment items, for accepting higher tender sums tendered by Targeted Enterprises.
- If the Contractor accepts tender sums that are higher than what have C. been provided for in the Contractor's tendered rates, or the Employer's provisional and/or prime cost sums, the costs shall be paid by the Contractor from the Lump Sum which he tendered for the fluctuation between the Contractor's rates and that of the Targeted Enterprise subcontractors.

#### **Entering the Sub-contract Agreement** v)

The Contractor's TE Procurement Coordinator shall assist successful Targeted Enterprises to enter into a sub-contract agreement with the Contractor as described in this Specifications.

#### GENERAL RESPONSIBILITIES OF THE CONTRACTOR TOWARDS TARGETED D1008 **ENTERPRISES**

The Contractor shall have the responsibilities described in this Section, D1008 of the Specifications, towards all Targeted Enterprises sub-contracted in terms of the CPG as stated in the Specification Data.

#### a) The Employer's Independent Targeted Enterprise Monitor

The Employer shall, through its Transformation Unit, appoint an independent Targeted Enterprise Monitor, who shall audit the Contractor with respect to his obligations to Targeted Enterprises and who shall report his findings to the Employer's Project Manager, the Engineer, and the Regional Transformation Officer (RTO) monthly.

#### b) Failure to Comply with Responsibilities Towards Targeted Enterprises

If the Contractor, in the opinion of the Employer's Project Manager or the Engineer, fails to comply with its responsibilities towards Targeted Enterprises, the Engineer shall issue a written warning to the Contractor, stating all the areas of non-compliance. The Contractor's time to correct shall be stated in the letter and shall be in accordance with the relevant specifications for the aspects of noncompliance.

A copy of the letter of warning shall be forwarded to the Employer's Project Manager and the Targeted Enterprise Monitor shall monitor that corrective action is taken by the Contractor.

Failure by the Contractor to comply with a deadline, will be sufficient grounds for the Employer to apply a penalty or institute a claim in accordance with the relevant Conditions of Contract.

# D1008.01 Targeted Enterprise (TE) Construction Manager

The Contractor shall appoint a dedicated TE Construction Manager whose sole responsibility shall be to assist the Contractor with the execution of his responsibilities towards Targeted Enterprises and Target Groups as prescribed in this Section D of the Specifications, with an emphasis on D1008 and D1010.

The TE Construction Manager may be appointed from the Contractor's existing staff or may be employed or sub-contracted for the purpose of this Contract. Irrespective of the contractual relationship between the TE Construction Manager and the Contractor, the TE Construction Manager shall not perform any other duties than that of a dedicated TE Construction Manager on a full-time basis for this Contract.

### a) TE Construction Manager's Obligations

Amongst others, the TE Construction Manager shall facilitate the training, mentoring, guidance, coaching, development, and support of Targeted Enterprises as per the Contractors approved Training and Skills Development Programme (see Section D1010 of the Specifications).

The TE Construction Manager shall submit monthly TE Progress Reports in the Employer's reporting format. The report shall be submitted to the Employer's Project Manager and Regional Transformation Officer, the Engineer and the Contractor, at least one week prior to the monthly site progress meeting.

This report shall include, amongst others:

- Details of TEs trained, e.g., number, hours, value, modules, credits obtained, etc.
- ii) Details of TEs sub-contracted, e.g., number, packages, values, etc.
- iii) Details of TEs performance on the work packages, and skills gaps to be addressed, etc.
- iv) Details of TEs growth and sustainability, e.g., CIDB grading upgrades, business success, etc.
- v) Details of disputes and the associated interventions and/or resolutions.

### b) TE Construction Manager's Qualifications and Experience

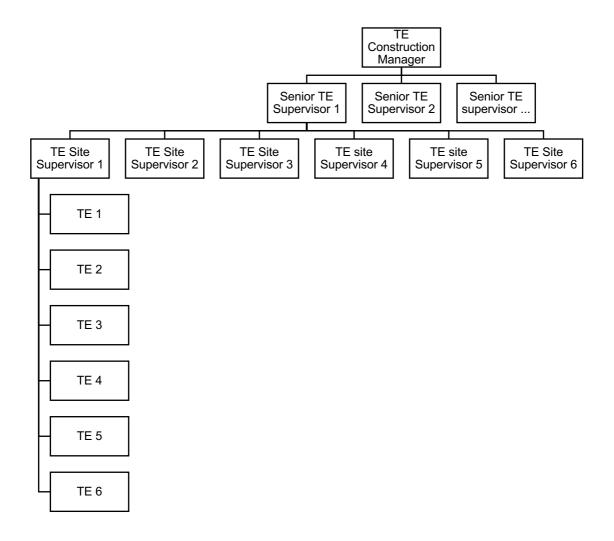
The TE Construction Manager shall have as a minimum a National Diploma: Management of Civil Engineering Construction Processes (NQF Level 5) or an equivalent qualification.

He shall have at least 5 years' experience as a Site Agent, managing construction processes in the fields of roads maintenance, new roads construction, roads rehabilitation, roads structures, etc. In addition, he shall have ample knowledge of, and experience in, the requirements of training and mentoring in the road construction environment.

### c) TE Construction Manager's Team

The TE Construction Manager shall have on his team one (1) TE Site Supervisor for every six (6) Targeted Enterprises which are in their respective construction phases and one (1) Senior TE Supervisor for every six (6) TE Site Supervisors.

The qualifications and/or experience of TE Site Supervisors and Senior TE Supervisors shall be relevant and of a suitable level to enable them to supervise the level of Targeted Enterprise and the specific works under construction. Below is an indicative organogram of the TE Construction Manager and his team.



### D1008.02 General Obligations

The Contractor shall, with the assistance of the TE Construction Manager, comply with the following general obligations:

- a) Assist the Targeted Enterprises in instituting a quality assurance system.
- b) Provide adequate training, coaching, guidance, mentoring and any other identified and approved assistance to Targeted Enterprises and their employees.
- c) Provide support and any other identified and approved assistance to ensure that the Targeted Enterprises meet their obligations and commitments with respect to their sub-contracts.
- d) Assist Targeted Enterprises to monitor and manage the schedules, costs, and cash flows of their sub-contracts.
- e) Endeavour to avoid sub-contract disputes and if disputes do arise, facilitate a process to find an amicable solution.
- f) Ensure that the CPG objectives are achieved.

#### D1008.03 Sub-contract Agreements

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The Contractor shall conclude sub-contract agreements with each sub-contracted Targeted Enterprise and shall utilise the Employer's proforma document for Targeted Enterprise sub-contracting (see Annexure X3) (insert Annexure reference), which is based on the 2011 FIDIC Conditions of Sub-contract for Construction and shall be in accordance with the provisions of amended sub-clause 4.4 of the Conditions of Contract and shall be consistent with the terms and conditions of this Contract.

### a) Special Conditions of Contract

The following Special Conditions of Contract forms part of the sub-contract agreement:

- i) The Targeted Enterprise's entitlement to receive the training contemplated in this Contract (Part C1, C1.2.1, Part B, clause 6.8).
- ii) The Targeted Enterprise's obligation to participate and co-operate in the training provided for in this Contract (Part C1, C1.2.1, Part B, clause 6.5).
- iii) The allowable sources from which Labour may be drawn in terms of the Contract (Part C1, C1.2.1, Part B, clause 6.8).
- iv) The terms and conditions relating to the recruitment, employment and remuneration of Labour engaged on the Contract (Part C1, C1.2.1, Part B, clause 6.5).
- v) The training to be provided to the Targeted Enterprise's workforce (Part C1, C1.2.1, Part B, clause 6.8).
- vi) The terms and conditions related to payment of the Targeted Enterprise (Part C1, C1.2.1, Part B, clauses 14.6 to 14.8 and 15.3).
- vii) Sanctions in the event of failure by the Targeted Enterprise to comply with the terms and conditions of the sub-contract agreement (Part C1, C1.2.1, Part B, clauses 14.6 and 20.4 to 20.7).
- viii) Dispute avoidance and resolution procedures (Part C1, C1.2.1, Part B, clauses 20.4 to 20.7).

Further Special Conditions of Contract required by the Contractor shall only be included into the sub-contract agreement once approved by the Employer and the Engineer.

#### b) Monitoring of Sub-contract Agreements

The proforma sub-contract agreement for each group of work packages shall be tabled to the Employer's Independent Targeted Enterprise Monitor for his review and confirmation that sub-contract agreements are in terms of the Employer's requirements and policies.

In addition, the PLC may request proof that sub-contract agreements were entered into with the sub-contracted Targeted Enterprises. The PLC may request insight into the Conditions of Subcontract and Sub-contract Data.

To protect Targeted Enterprises' competitive advantage and/or tender strategy, only the sub-contract agreement shall be available to the PLC for perusal and not the pricing structure and/or Schedule of Quantities.

A copy of each sub-contract agreement shall be filed with the Engineer after confirming that it is in accordance with the provisions of this Contract.

## D1008.04 Payment of Targeted Enterprises

Targeted Enterprises shall be paid the rates and/or Provisional Sums, which they have tendered, or which have been negotiated as described in this Section D of the Specifications.

### a) Payment of Provisional and General Obligations

Provision shall be made in the sub-contract agreement for the Targeted Enterprise's preliminary and general obligations (P&Gs), which shall be calculated as a minimum of 15% of the value of the scheduled sub-contract work items.

Where the Contractor's sub-contract work is not paid from a Provisional Sum, the P&Gs of the Targeted Enterprise shall be paid from the Lump Sum tendered by the Contractor for the P&Gs of Targeted Enterprises.

P&Gs shall be paid to Targeted Enterprises as per Section PC1.3.1 of the COTO specification payment items, i.e.:

- C1.3.1.1 paid in 3 instalments of 50%, 35% and 15%.
- C1.3.1.2 paid as a percentage of the total value progressively per certificate.
- C1.3.1.3 paid monthly for the sub-contractor's contract duration.

# b) Monitoring of Payment of Targeted Enterprises

The Employer's independent Targeted Enterprise Monitor shall audit the Contractor's Payment of Targeted Enterprises to ensure timeous and correct payment in terms of the Employer's requirements and Policies and shall report his findings to the Employer's Project Manager on a regular basis.

# D1008.05 Quality of Work and Performance of Targeted Enterprises

#### a) Ensuring Quality of Work and Performance

The purpose of the Employer's CPG is to, amongst others, enhance the utilisation and development of Targeted Enterprises. Thus, while the Contractor remains responsible for the quality of work and performance of Targeted Enterprises, he may not neglect the developmental requirements in the sub-contracting of Targeted Enterprises.

It is thus emphasised that the Contractor's TE Construction Manager shall closely monitor and supervise all Targeted Enterprises and shall train, coach, guide, mentor and assist each Targeted Enterprise in all aspects of management, execution, and completion of its sub-contract. This shall typically include assistance with planning of the Works, sourcing and ordering of materials, labour relations, monthly measurements, and invoicing procedures. The extent and level of such training, coaching, guidance, mentoring, and assistance to be provided by the Contractor shall commensurate with the level of sub-contract applicable and shall be directed at enabling the Targeted Enterprise to achieve the successful execution and completion of its sub-contract.

#### b) Failure by the Targeted Enterprise to Comply

If the Targeted Enterprise, in the opinion of the Engineer, fails to comply with any of the criteria listed below, the Engineer shall issue a written warning to the Contractor, stating all the areas of non-compliance. A copy of the letter of warning shall be forwarded to the Employer's Project Manager and the Employer's independent Targeted Enterprise Monitor. The criteria are as follows:

- i) Deliver acceptable standard of work as set out in the specifications.
- ii) Progress in accordance with the time constraints in the sub-contract agreement.
- iii) Punctual and full payment of the workforce and suppliers.
- iv) Site safety.
- v) Accommodation of traffic.

#### c) **Assist the Targeted Enterprise to Make Good**

The Contractor shall, in terms of the sub-contract agreement (Part C, clause 3.1.12), give reasonable warning to the Targeted Enterprise when any contravention of the terms and conditions of the sub-contract agreement has occurred or appears likely to occur.

The Contractor shall, together with the Targeted Enterprise, identify the causes that led to failure to comply and jointly develop a plan to rectify, which plan shall be submitted to the Employer's Project Manager and the Engineer for information purposes.

Based on the plan to rectify, the Contractor shall give the Targeted Enterprise reasonable opportunity to make good any such contravention, or to avoid such contravention, and shall render all reasonable assistance to the Targeted Enterprise in this regard.

#### d) Monitoring Execution of the Plan to Make Good

The Employer's independent Targeted Enterprise Monitor shall review plans to rectify and monitor the execution thereof to ensure that Targeted Enterprises are given a fair opportunity to rectify within a developmental environment. He shall report his findings to the Employer's Project Manager monthly.

#### D1008.06 **Dispute Avoidance and Resolution Procedures**

When any disputes arise, the Contractor shall within seven (7) calendar days inform the Employer's Project Manager, the Employer's Targeted Enterprise Monitor, and the Engineer, in writing, of the details of the dispute.

#### **Facilitate Dispute Avoidance** a)

Prior to taking any action, the Contractor shall commence with a facilitation process by arranging a formal meeting with the Targeted Enterprise with the aim to find an amicable solution to the dispute. The meeting shall be attended by the Employer's Project Manager, the Employer's Targeted Enterprise Monitor, and the Engineer to ensure a fair and transparent process in reaching a settlement.

If the parties are unable to find an amicable solution, the Contractor shall explain fully to the Targeted Enterprise the provisions in the sub-contract agreement to address disputes. If action is necessary, it shall be discussed with the Employer's Project Manager and the Engineer prior to any action being taken.

#### b) **Support to Targeted Enterprise during Dispute Resolution Process**

While the Employer's Project Manager and the Engineer will observe the dispute resolution process to ensure fairness and transparency, the Targeted Enterprise may request consultation and assistance from the Targeted Enterprise Monitor. The Targeted Enterprise Monitor will assist the Targeted Enterprise with the interpretation of the Conditions of Sub-contract and will guide the Targeted Enterprise during the dispute resolution process.

#### Issuing a Letter of Warning to Targeted Enterprise c)

The Contractor shall issue a letter of warning to the Targeted Enterprise, whom shall have 21 calendar days from the date of receipt of the letter of warning by the Contractor to address and rectify the issues raised by the Engineer, except for issues pertaining to Site Safety and Accommodation of Traffic, for which the reaction time shall be in accordance with the relevant specifications for those aspects of the Works, but which shall not be longer than 24 hours.

### d) Failure by the Targeted Enterprise to Comply

Failure by the Targeted Enterprise to comply with a deadline, will be sufficient grounds for the Contractor to apply a penalty or terminate the sub-contract agreement provided that the Employer's Project Manager and the Engineer are satisfied that the Contractor has made every effort to correct the performance of the Targeted Enterprise.

The Targeted Enterprise may dispute any ruling given or deemed to be given by the Contractor or the Engineer, within 21 calendar days after receipt thereof by submitting a written Dispute Notice to the Contractor, in terms of the relevant Conditions of the Sub-contract.

On request by the Targeted Enterprise, the Targeted Enterprise Monitor will assist the Targeted Enterprise with the interpretation of the Conditions of Sub-contract and will guide the Targeted Enterprise during the dispute resolution process.

### D1009 WORK SUITABLE FOR EXECUTION BY TARGETED ENTERPRISES

To assist the Contractor in achieving his CPG, the following work items have been identified as being suitable for execution by Targeted Enterprises:

#### (Note to Compiler:

- 1. Insert relevant work types as informed by the market analysis in terms of the CIDB guidelines that was conducted by the Engineer during the design phase.
- 2. Add additional work types including work that may form part of the main activities to meet the minimum CPG target(s).
- 3. Add any other work identified by the Employer to be executed in the Project Area.)
- a) Erection and maintenance of the Contractor's camp site.
- b) Clearing and grubbing.
- c) Removal of trees.
- d) Provision of traffic control facilities.
- e) Management of traffic control facilities and traffic safety as part of the accommodation of traffic.
- f) Construction and clearing of drains.
- g) Installation of prefabricated culverts including inlet and outlet structures.
- h) Concrete channelling and concrete linings for open drains.
- i) Construction of concrete paving, kerbs and channels.
- i) Construction of small concrete and other structures.
- k) Construction of concrete walkways.
- I) Pitching, stonework and protection against erosion.
- m) Construction of gabions.
- n) Patching and repairing edge breaks.
- o) Erection of guardrails.
- p) Landscaping.
- q) Fencing.
- r) Road signs.
- s) Road markings.
- t) Finishing the road and road reserve.
- u) Site Security Services.
- v) Haulage of materials.

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(insert contract title)

- w) Supply of plant.
- x) Supply of fuel.
- y) Specialised sub-contract work such as:
  - i) Construction of concrete pavements.
  - ii) Laying of asphalt using asphalt pavers.
  - iii) Structural concrete such as culvert and bridges.
  - iv) Crushing of materials.
  - v) Precast manufacture.
  - vi) Batch plant erection and operations.
  - vii) Earthworks, layerworks construction.
  - viii) Structural steel fabrication, erection.

From the above work items, the following have been identified as suitable for execution by CIDB CE1 and CE2 Targeted Enterprises:

(Note to Compiler: Insert relevant work types.)

- a. Concrete sidewalks.
- b. Side drains.
- c. Clearing and grubbing.
- d. Construction and clearing of drains.
- e. Any other work identified by the Employer to be executed in the Target Area.

The work to be carried out by Targeted Enterprises is not limited to the work listed above and the Contractor may need to engage Targeted Enterprises on other aspects of the Works to achieve the CPG.

A Provisional Sum for the work by CIDB 1 and 2 Targeted Enterprise sub-contractors is allowed under pay-item D10.05.

# D1010 TRAINING, COACHING, GUIDANCE, MENTORING AND ASSISTANCE

The Contractor shall with the input and support of the PLC develop a Training and Skills Development Programme which shall be managed by the Contractor's TE Construction Manager

### D1010.01 Purpose of the Training and Skills Development Programme(s)

Skills development forms an integral part of the Employer's Transformation and Community Development Policies and hence, it is important to the Employer that Targeted Labour and Targeted Enterprises be equipped with skills that can be used to gain meaningful future employment and secure sub-contracting opportunities.

It is, therefore, a requirement of this Contract that the Contractor provide adequate training, coaching, guidance, mentoring and assistance to the Targeted Labour and Targeted Enterprises, to ensure skills development within the Construction Industry.

#### D1010.02 Skills Audit and Analysis

To develop the Training and Skills Development Programme(s), the Contractor shall conduct a skills audit and analysis of Labour on the Targeted Labour database and the Targeted Labour of sub-contracted Targeted Enterprises to determine their levels of education, existing qualifications, and skills sets. The outcome of the skills audit and analysis shall be used to develop a Training and Skills Development Programme(s) that will benefit both the employee and the Construction Industry at large.

Included in the skills audit and analysis shall be a separate section, analysing the education, qualifications and skills sets of the Targeted Enterprise's owners and their supervisors sub-contracted by the Contractor, to develop a Training and Skills Development Programme that will develop and improve the ability of small business owners and their supervisory staff to better manage their enterprises.

### D1010.03 Developing the Training and Skills Development Programme

The Employer shall, through its Project Manager, be involved in the decision making and quality control pertaining to the development and implementation of the Training and Skills Development Programme facilitated through this Contract.

The Employer has no service agreement or memorandum of understanding with any education and training quality assurance body and, therefore, does not function as the "Employer" as defined under any three-party-agreement between the Trainee, the Training Provider, and the Employer.

However, the Employer requires similar outcomes to that of formal learnership programmes and the Contractor shall structure a Training and Skills Development Programme in a manner that permits continued access to further learning and qualifications within a defined programme.

The complete Training and Skills Development Programme shall be developed during the Mobilisation Period, accepted by the Engineer after consultation with the Employer's Project Manager, and tabled to the PLC for their information before any training commence.

## D1010.04 The Training Service Provider

While the Contractor's TE Construction Manager will manage the Training, Development and Support Programme and mentor Targeted Enterprise sub-contractors from a practical point of view, the Contractor shall sub-contract a Training Service Provider to implement the theoretical training components of the Programme by applying the Employer's Supply Chain Management Policy for second tier procurement.

#### c) Accreditation of the Training Service Provider

The Training Service Provider entity shall be accredited, and have in its employ Practitioners, Assessors and Moderators who are registered, with the Construction Education Training Authority (CETA). Proof of accreditation and registration shall be current, valid and list the NQF levels and Unit Standards for which the entity and its staff are accredited.

### d) Qualifications and Experience of the Training Service Provider

The training and competency levels required of the Training Service Provider and his staff are outlined in the table below:

#### TABLE D1010/1: QUALIFICATIONS FOR TRAINING STAFF

Designation	Title and Unit Standard No	NQF Level	Credit
Practitioner	Train the trainer; No 7384	4	16
Assessor	Conduct outcome base assessment; No 115753	5	15
Moderator	Conduct moderation of outcome-based assessment; No 115759	6	10

......(insert contract title)

In addition to the above qualifications, and in keeping with current CETA practical experience requirements for registration as a Practitioner, NQF Level 4 Unit Standards shall only be presented by Practitioners with NQF Level 5 (one level up) credentials.

The Employer further requires that Assessors and Moderators shall have at least 5 years' experience as a Site Agent, managing construction processes in the fields of roads maintenance, new roads construction, roads rehabilitation and structures.

Elective Unit Standards are typically more vocational orientated and may require specialist input. It is thus not a requirement that individual Practitioners and Assessors shall have all the necessary skills for all the different categories of Unit Standards. The Training Service Provider may and shall therefore, when necessary, appoint Practitioners and Assessors on and ad hoc basis with the levels of experience which are required for the Unit Standards to be presented.

(**Note to Compiler**: for projects with a Works Construction Period of less than 12 months, the training should apply as set out under D1010(e) and (f) below. Subclause (g) should then be deleted)

## D1010.05 Training and Skills Development Programme: General Requirements

The Training and Skills Development Programme shall consist of Learnerships that include multiple, but related Unit Standards which are (1) relevant to the Works to be constructed, (2) aimed at achieving the skills development objectives of the Programme, and (3) lead towards a formal qualification in the Construction Industry.

Learnerships shall include both the theoretical and practical components of each Unit Standard and shall be in accordance with the various laws and regulations contained in the South African Qualification Authority (SAQA) statutes.

### e) Training Programme Requirements and Considerations

The Skills Audit and Analysis shall inform the Contractor of every employee's Recognised Prior Learning (RPL) skills and competencies, which shall be taken into consideration in the development of the Training and Skills Development Programme so that the RPL skills and competencies, together with the Training Programme Unit Standards offerings, will lead to a full Learnership outcome and hence a formal qualification.

It is recognised that the Training and Skills Development Programme may consist of several Unit Standards but totalling insufficient credits for a full Learnership qualification. Nevertheless, the competencies and credits achieved in the Programme shall contribute to a full Learnership by a later acquisition of the outstanding Unit Standards required for the full Learnership.

The Training and Skills Development Programme shall be structured in a manner to prioritise those Unit Standards that will equip Trainees with the minimum skills and competencies required to become economically involved in the execution of the Works as soon as possible.

The Training Service Provider shall apply the SAQA Learnership criteria of which the basic elements are listed below to demonstrate the Employer's requirements:

- a. Minimum credits for qualification.
- b. Fundamental Unit Standards and credit values.
- c. Core Unit Standards and credit values.
- d. Elective Units Standards and credit values.

- Assumption that NQF Level 3 literacy, numeracy, and computer competencies exist.
- f. RPL processes.
- Exit level outcomes. q.

The above criteria are not exhaustive, and the Training Service Provider shall apply the systems and processes required by the relevant SAQA and other related legislation pertinent to training. The Training Service Provider shall regularly consult the SAQA website (www.saqa.org.za) to ensure that the most current Unit Standards are presented. In the event of any conflict, the legislated requirements shall apply.

While structuring the Learnership offerings, the Training Service Provider shall distinguish between the levels of learning required. The bulk of the training shall focus on NQF Levels 4 and 3. NQF Level 5 training is not anticipated but may be suitable for qualifying staff of established small contractors. The qualification titles for the respective NQF Levels are:

- NQF Level 3 National Certificate: Construction Roadworks. a.
- NQF Level 4 National Certificate: Supervision of Construction Processes b.
- NQF Level 4 National Certificate: Business Management C.
- d. NQF Level 5 Management of Civil Engineering National Diploma:

**Construction Processes** 

It may be necessary to include additional Core Unit Standards, e.g., "Tendering" or "Entrepreneurship" as an additional Unit Standard for NQF Level 4, to achieve the Contract's development objectives. The identification of any additional Unit Standards shall be discussed with the Engineer and shall not be implemented without prior approval.

Before qualifying, Trainees will be expected to demonstrate competence in a practical situation that integrates the assessment of all specific outcomes, for all Unit Standards in the Learnership Programme.

All training shall take place within normal working hours, or as agreed with the trainees.

#### f) **Selection of Trainees**

To complete a Learnership successfully requires minimum literacy and numeracy competencies as defined by SAQA. The Training Service Provider shall utilise the skills audit and analysis and conduct additional skills analysis to benchmark the literacy and numeracy levels of Targeted Labour and Targeted Enterprises and their employees. This information shall guide the Training Service Provider in formulating the Trainee selection methodology(ies) and process(ess). The Training Service Provider shall make provision for:

- baseline assessments, e.g., conducting RPL enquiries and tests, and i)
- a skills gap programme consisting of Fundamental Unit Standards, to ii) facilitate the selection process.

Trainees identified as having already acquired some tertiary training, particularly in the field of Civil Engineering, may be suitable for a specialised Trainee programme or a higher NQF Level programme. The Training and Skills Development Programme shall, therefore, make provision for Trainees with a variety of competency levels and shall make provision for different levels of training.

It should be noted that where this Section D of the Specifications refers to the selection and training of Trainees, any person, employed by any national, provincial, or local authority, being it full time or part time, is expressly excluded from being considered for this training.

#### **Learning Material** g)

Learning material is required for each Unit Standard. This learning material is the equivalent of prescribed textbooks for other qualifications. Each Trainees shall receive a copy of the learning material to learn the contents and to use it as reference source after obtaining the qualification.

The SAQA Unit Standard curriculums define the contents of the learning material. The learning material shall not only comply with the SAQA and CETA guidelines but shall be technically and practically aligned to road construction and/or road maintenance. Any input from a subject matter expert required to ensure the appropriateness of a learning material contents shall be included in the Training Service Provider's costs.

The requirements to be addressed in learning material as outlined by the SAQA Unit Standard curriculums are, amongst others, the following:

- Purpose of the Unit Standard. i)
- Specific outcomes (typically 4 per Unit Standard). ii)
- Assessment criteria (typically 4 per specific outcome). iii)
- Range as is defined for each specific outcome. iv)
- Critical cross-field outcomes for the Unit Standard. v)
- vi) Unit Standard essential embedded knowledge.

#### h) Student Experiential Training or Learnerships or Internships

The Employer may deploy students to the construction site to obtain experiential training. The Contractor shall provide experiential training to these students in accordance with the relevant academic institution's requirements, which is typically a university, a university of technology, or a TVET.

The Contractor shall also provide students with all the tools (including appropriate information technology hardware and software) and site office space necessary to carry out engineering work as if they were the Contractor's own permanent staff.

Reporting on training progress of each student shall be compiled according to the formats and intervals set be the relevant academic institution.

#### i) **Keeping of Records**

The Training Service Provider shall keep comprehensive records of the training provided to each Trainee and shall ensure that Trainees' successful completion of successive Unit Standards are entered onto the national SAQA database. After the successful completion of generic skills courses each Trainee shall be issued with a certificate indicating the course contents as proof of attendance and completion. The Contractor shall keep a register of certificates issued. Whenever required, the Contractor shall provide copies of such records to the Engineer.

(Note to Compiler: for projects with a Works Construction Period of 12 months or more, the CIDB Standard for Developing Skills through Infrastructure Contracts (August 2013) - Government Gazette No. 36760, should apply as set out under D1010(g) below. Sub-clause (e) and (f) above should then be deleted and (g) and the rest of the sub-clauses renumbered starting with (e).)

# j) Skills Development Requirements

### i) Contract Skills Development Goals (CSDG)

This section establishes a minimum CSDG which is to be achieved in the performance of a Contract (as per the CIDB Standard for Developing Skills through Infrastructure Contracts August 2013) in relation to the provision of different types of workplace opportunities linked to work associated with a Contract which culminate in or lead to:

- a part- or full occupational qualification registered on the National Qualification Framework,
- b. a trade qualification leading to a listed trade (GG No. 35625, 31 August 2012).
- a national diploma registered on the National Qualification Framework, and
- d. registration in a professional category by one of the professional bodies listed in Table 1 of the Standard.

The Contractor shall achieve or exceed the CSDG in the performance of the Contract. The Contractor may, if need be, devolve their obligations onto Subcontractors.

The CSDG shall not be less than the contract amount multiplied by 0.25 percent (%) for Civil Engineering work (CE). For this reason, the Contractor shall insert the CSDG amount in Form C.2.3 Summary of Pricing Schedule.

## ii) Achieving Contract Skills Development Goal (CSDG)

The Contractor shall achieve the CSDG by providing employment opportunities to Trainees requiring structured workplace learning using one or a combination of any of the following methods in relation to work directly related to the Contract:

#### Method 1:

Structured workplace learning opportunities for Trainees (LoL) towards the attainment of a part or a full occupational qualification.

This training method shall apply to Targeted Enterprises and Targeted Labour.

#### Method 2:

Structured workplace learning opportunities for apprentices or other artisan Trainees (LoA) towards the attainment of a trade qualification leading to a listed trade (GG No. 35625, 31 August 2012) subject to at least 60% of the artisan Trainees being holders of public FET college qualifications.

This training method shall apply to Targeted Enterprises and Targeted Labour.

#### Method 3:

Work integrated learning opportunities for University of Technology or Comprehensive University students (LoUS) completing their national diplomas.

This training method shall apply to P1 and P2 Trainees, or Trainees with a 240 credits qualification. Both the permanently employed and temporary employed Trainees shall be considered under this training method.

#### Method 4:

Structured workplace learning opportunities for candidates (LoC) toward registration in a professional category by a statutory council listed in Table 1 of the Standards.

This training method shall apply to Candidates with 480 credits qualification. Both the permanently employed and temporary employed Trainees shall be considered under this training method.

No single method shall contribute more than 75 percent of the CSDG. Permanently employed Trainees may not account for more than 33 percent (%) of the CSDG, and not more than one method may be applied to any individual concurrently in the calculation of the CSDG.

#### iii) CSDG Credits

The CSDG shall be calculated by multiplying the number of people employed by the Contractor and placed for continuous training opportunities in a three-month period by the notional values contained in Table 3 of the Standard, or as revised in a Gazette notice.

The Contractor may source beneficiaries of the CSDG from a Skills Development Agency (SDA) recognised by the CIDB.

All beneficiaries shall be registered with a construction Skills Development Agency (SDA) recognised by the CIDB.

#### iv) Denial of Credits

Credits towards the CSDG shall be denied should the Contractor not fulfil all the requirements listed in clause 3.4 (a) to (f) of the Standards.

#### v) Compliance with Requirements

The Contractor shall comply with the requirement as set out in clause 4 of the Standards.

### vi) Records

The Contractor shall submit all the documentation required in terms of clause 4 of the Standards, in a timely manner and according to a prescribed format where applicable.

The Engineer shall certify the value of the credits counted towards the CSDG, if any, whenever a claim for payment is issued to the Employer and shall notify the Contractor of this amount.

The Contractor shall, upon termination of the opportunities provided to satisfy the CSDG, certify the quantum and nature of the opportunity and submit the certificate, counter-certified by the relevant individual, to the Engineer for record-keeping purposes.

#### vii) Sanctions

Failure to achieve the CSDG shall render the Contractor liable for a penalty as prescribed in clause 8.7 of the FIDIC Conditions of Contract. Penalties shall be as follows:

a. Penalty =  $0.5 \times \{[LoAs + LoLs + LoUSs + LoCs]\}$ 

Where:

LoLs = Monetary Value of the shortfall for structured workplace learning opportunities for Trainees towards the attainment of a part or a full occupational qualification.

LoAs = Monetary Value of the shortfall for structured workplace learning opportunities for apprentices or other artisan Trainees towards the attainment of a trade qualification leading to a listed trade (GG No. 35625, 31 August 2012) subject to at least 60% of the artisan Trainees being

holders of public FET college qualifications.

Monetary Value of the shortfall for work integrated LoUSs = learning opportunities for University of Technology or Comprehensive University students completing their

national diplomas (LoUS).

LoCs = Monetary Value of the shortfall for structured workplace learning opportunities for candidates towards registration in a professional category by a statutory council listed in Table 1 of the Standards (LoC).

b. Delay the issuing of the Performance Certificate until all the required records described in clause 5 of the Standards are received.

#### k) **Generic Skills Training**

Generic skills shall be taught where the need has been identified and approved by the Employer's Project Manager and the Engineer.

The Contractor shall make representation to the Employer's Project Manager and the Engineer, who shall approve candidates that should attend such courses as they deem appropriate. Those selected shall receive formal generic skills training in a programmed and progressive manner. The PLC may also identify a need for generic skills training.

Typical training programmes could comprise some or all the following modules:

- Basic hygiene and HIV/AIDS awareness.
- ii) Road safety.
- iii) Basic management of the environment.
- iv) Tourism awareness and opportunities.
- Managing personal finance. v)
- vi) Adult Basic Education and Training (ABET).
- Community based training programmes (e.g., knitting, computer skills, plant/ vii) machine operator, etc.).

All generic skills training shall be accredited by the relevant Sector Education and Training Authority (SETA) and shall be provided with accredited entities and/or individuals.

#### I) **Community Training**

Community training shall be taught where the need has been identified. Affected Communities may submit their training needs to the PLC for the Contractor's consideration and inclusion into the Training and Skills Development Programme.

While considering the training needs of affected Communities, the Engineer shall inform the PLC of the Contract's training limitations, as well as of the training that could be undertaken through the Contract.

Trainees from the Community shall be identified through the Community structures and with the input and support of the PLC. Trainees selected from the Community shall receive formal skills training in a programmed and progressive manner in compliance with sub-clause (d). Priority shall be given to training that will equip Community members with skills that will enhance their employability.

All community skills training shall be accredited by the relevant Sector Education and Training Authority (SETA) and shall be provided with accredited entities and/or individuals.

### m) Training Facilities

The Contractor shall be responsible for providing everything necessary to offer the various training workshops and modules including:

- i) a suitable venue with sufficient furniture, lighting, and power,
- ii) all necessary stationery consumables and study material,
- iii) transport for attendees.

#### D1011 LABOUR ENHANCED CONSTRUCTION

The Contractor's attention is drawn to the fact that it is an objective of the Contract to maximise the labour content of certain operations or portions thereof. In this regard, where the specified work allows for a choice between mechanical or labour-enhanced means, the former should generally be kept to the practical minimum.

Before commencing with any labour enhanced operations, the Contractor shall discuss his intentions with the Engineer, and shall submit to the Engineer monthly, daily labour returns indicating the numbers of temporary personnel employed on the Works and the activities on which they were engaged.

It should be noted that activities that are conventionally done by labour methods, e.g., gabions, shall not qualify under this Section D of the Specifications.

### D1012 COMMUNITY DEVELOPMENT

#### D1012.01 Corporate Social Investment (CSI)

The Contractor shall demonstrate its willingness to actively participate in the social development initiatives for local Communities affected by the Contract. To this end, the Contractor shall provide details of CSI initiatives it will actively pursue under Form D9: Corporate Social Investment.

#### **D1012.02** Community Development Projects

Community Development (CD) Projects are primarily training and skills development programmes to benefit an identified Community and Trainee Targeted Enterprises selected from the Community.

The owners and supervisors of Trainee Targeted Enterprises receive SAQA accredited training towards an accredited qualification which consists of theoretical and practical components.

The theoretical training, as well as the practical training, which is the construction of the CD Works, is undertaken by the Trainee Targeted Enterprises under the mentorship and supervision of a Training and Construction Manager.

#### a) CD Project(s)' Service Provider(s)

CD Projects identified for implementation in association with this Contract will be let for tender by the Employer as separate Contracts.

The name(s) and contact details of the Service Provider(s) appointed for the implementation of the CD Project(s) will be provided to the Contractor on award of the Contract or as soon as the Service Provider(s) has/have been appointed.

The Contractor shall collaborate and cooperate with the CD Project(s)' Service Provider(s) and take cognisance of the CD Project(s)' programme in compiling the programme of the Works Contract.

#### (Notes to Compiler:

- All CAPEX Projects must have at least one (1) CD Project associated with the Contract with a value of at least ten percent (10%) of the Engineer's estimate for the CAPEX Project.
- More than one (1) CD Project may be identified for implementation in association with a Conventional Contract.
- CD Projects associated with a Conventional Project may commence prior to, during or after the Conventional Project, depending on the requirements for, or the timing of, the Conventional Project

## CD Project(s) Associated with this Contract

(Note to Compiler: If (a) CD Project(s) associated with this Contract has been identified, include the following for each CD Project:)

The Employer identified a CD Project associated with this Contract with the CD project number and description being SANRAL C.xxx-xxx-20xx/1 for xxx xxx xxx (insert CD project number and description).

The CD Project commenced/is envisaged to commence (select relevant wording) on xx Xxx 20xx (insert date) and has an estimated duration of xx (insert no.) months.

The CD Project Works entail the following: (insert a detailed description of the CD Project Works below):

XXX ii) XXX iii) XXX

(Note to Compiler: If a CD Project associated with this Contract has not been identified yet, include the following:)

The Employer will identify a CD Project associated with this Contract and will inform the Contractor of the CD project number and description as soon as it has been registered, together with all other relevant detail.

#### D1013 **MEASUREMENT AND PAYMENT**

Unit Item

#### D10.01 **Target Group Participation**

(a)	Contract Participation Performance bonus.	Prime Cost
		(PC) Sum

The prime cost sum for item D10.01(a) shall cover any CPP bonus due as specified in clause D1003(e). The prime cost sum shall be expended in accordance with clause 13.5 of the FIDIC Conditions of Contract.

(Note to Compiler: The prime cost sum amount to be allowed in the pricing schedule should be calculated by assuming that the CPG target is exceeded by 50% utilising the CPP bonus calculation formula under D1003(e).)

#### Note:

No separate payment shall be made for any costs incurred by the Contractor, whether direct or indirect, for his efforts in accomplishing the specified requirements, and which are not recoverable from the pay-items allowed. Such costs shall be deemed to have been included in the rate offered under pay sub-item C1.3.1.3 Contractor's Establishment on Site and General Obligations: Time Related Obligations.

ltem Unit

# D10.02 Stakeholder and Community Liaison and Social Facilitation

(a)	Cost of liaison, social facilitation, and PLC support.	Prime Cost (PC) Sum
(b)	Handling cost and profit in respect of sub-item D10.02(a).	Percentage (%)

The prime cost sum for item D10.02(a) shall cover the direct costs incurred by attending members of the PLC. The rate of compensation shall be fair and agreed by the Engineer in accordance with clause 13.5 of the FIDIC Conditions of Contract. The tendered percentage for sub-item D10.02(b) shall include full compensation for all handling costs and profit of the Contractor associated with sub-item D10.02(a).

The liaison with, and assistance provided by the Contractor to the PLC to perform its duties shall not be paid from the prime cost sum. The Contractor's costs to liaise with the PLC and render such assistance shall be deemed to have been included in its rate offered for pay sub-item C1.3.1.3, Contractor's Establishment on Site and General Obligations: Time Related Obligations.

Item Unit

#### D10.03 Tender Process for Targeted Enterprises

(a)		ctor's charge for the management and execution of the ed Enterprise procurement process:						
	(i)	Procurement process for the totality of all tenders concluded for the appointment of Targeted Enterprise sub-contractors of CIDB 1 and 2 contractor grading.	Number (No)					
	(ii)	(ii) Procurement process for the totality of all tenders concluded for the appointment of Targeted Enterprise sub-contractors of CIDB 3 and 4 contractor grading.						
	(iii)	sub-contractors of CIDB 3 and 4 contractor grading.						

	(iv)	Procurement process for the totality of all tenders concluded for the appointment of Targeted Enterprise suppliers.	Number (No)
(p)	Targete	ed Enterprise Procurement Coordinator	Month

The unit of measurement for item D10.03(a) shall be the number of individual sub-contract agreements concluded with Targeted Enterprise sub-contractors and suppliers in accordance with the procurement process described in this Section D of the Specifications.

The tendered monthly rate for sub-item D10.03(a) shall include full compensation for the provision of the relevant personnel on a full-time basis to carry out the requirements in terms of sub-item D10.03(a) and the full contents of this Section D of the Specifications.

Each tendered rate shall be in full compensation for the management and execution of the Targeted Enterprise procurement process in the relevant CIDB contractor grading designation scheduled, including for the appointment of a TE Procurement Coordinator (if required), the pre-tender training of eligible Targeted Enterprises, the compilation, printing, binding and issue of the tender documents for each tender, for the advertising of each tender, for the provision of the venue and the conducting of each compulsory briefing session for tenderers, for the conducting of each tender opening process, for the adjudication of the tenders received for each tender, for the preparation of each tender adjudication report and the review thereof in conjunction with the Employer, Engineer and the PLC, for the award of each tender and for the conclusion of the sub-contract agreement with each successful Targeted Enterprise tenderer, and any other relevant requirement described in this Section D of the Specifications.

ltem Unit

# D10.04 Responsibilities of the Contractor towards Targeted Enterprises

(a)	Contractor's establishment, management, management support, assistance, coaching, guidance, mentoring and supervision of Targeted Enterprises.	Month
(b)	Targeted Enterprise Construction Manager	Person Month
(c)	Targeted Enterprise Site Supervisors	Person Month

The tendered monthly rate for sub-item D10.04(a) shall include full compensation for the registration of all the sub-contract agreements and the management of all the Targeted Enterprise sub-contracts, including for the provision of the necessary management, support, coaching, guidance, mentoring and supervision of the Targeted Enterprise sub-contractors.

The tendered monthly rate for sub-items D10.04(b) and (c) shall include full compensation for the provision of the relevant personnel on a full-time basis to carry out the requirements in terms of sub-item D10.04(a) and the full contents of this Section D of the Specifications.

Item Unit

# D10.05 Construction Works by Targeted Enterprises

(a)	Payments associated with the construction works executed by	Provisional
	Targeted Enterprise sub-contractors of CIDB 1 and 2	
	contractor grading designation appointed in terms of Section D	
	of the Specifications.	

	(Note to Compiler: The Prov sum allowance in the pricing schedule shall be the CPG target percentage, for CIDB 1 and 2 contractors as stated in Section B clause D1003.04.	
(b)	Handling costs and profit in respect of payment associated with sub-item D10.05(a).	Percentage (%)
(c)	Fluctuation between the main contractor's rates and that of the Targeted Enterprise sub-contractors.	Lump Sum (LS)
(d)	Preliminary and General Obligations of Targeted Enterprise sub- contractors appointed in terms of Section D of the Specifications.	Lump Sum (LS)

Expenditure under sub-items D10.05(a) shall be in accordance with clause 13.5 of the FIDIC Conditions of Contract.

The Provisional Sum for sub-item D10.05(a) is provided to cover the cost of the construction works, including preliminary and general obligations, carried out by the Targeted Enterprise sub-contractors of CIDB 1 and 2 contractor grading designation as certified by the Engineer, in separate payments for each Targeted Enterprise in accordance with Section D of the Specifications. Expenditure under sub-item D10.05(a) shall be limited to the Provisional Sum amount stated in the Pricing Schedule. Construction works by Targeted Enterprise sub-contractors of CIDB 1 and 2 contractor grading designation, exceeding the Provisional Sum amount shall be measured for payment from the applicable work items in the Contractor's pricing schedule

The tendered percentage for sub-item D10.05(b) is the percentage of the amount spent under sub-item D10.05(a) and shall include full compensation for the Contractor's handling costs, profit or any other costs associated with the work conducted by the Targeted Enterprise sub-contractors, which are not provided for in other pay-items.

The Lump Sum tendered under item D10.05(c) is for fluctuation of the Targeted Enterprise sub-contractor rates more than the contractor's tendered rates, for work not paid under items D10.05(a). Payment of the Lump Sum shall be on a prorata basis to provide compensation for the fluctuation between the tendered rates of the Main Contractor and that of the Targeted Enterprise sub-contractors until the Lump Sum is depleted. Any costs incurred due to fluctuation in tendered rates more than that tendered for under item D10.05(c) will be for the Contractor's account. Item D10.05(c) is applicable where the Target Enterprise sub-contractor's tender amount is higher than the Main Contractor's tender amount. The Lump Sum will cover the fluctuation for all the tendered rates of the sub-contractors.

The Lump Sum tendered under item D10.05(d) is for the Preliminary and General Obligations of Targeted Enterprise sub-contractors (excluding CIDB 1 and 2 contractor grading designation) paid from the Provisional Sum. Payment of the Lump Sum shall be on a prorata basis to provide compensation for the P&Gs of Targeted Enterprise sub-contractors until the Lump Sum is depleted. Any costs incurred for the P&Gs of Targeted Enterprise sub-contractors more than that tendered for under item D10.05(d) will be for the Contractor's account.

Item Unit

# D10.06 Training, coaching, guidance, mentoring and assistance

(a)	Trainii	ng Costs	
	(i)	Accredited NQF training.	Provisional (Prov) sum

	(ii)	Accredited generic skills training.	Provisional (Prov) sum
	(iii)	Community skills training	Provisional (Prov) sum
	(iv)	Handling cost and profit in respect of sub-items D10.06(a)(i), (ii), and (iii).	Percentage (%)
(b)	Studer	t experiential training.	
	(i)	Student stipends	Prime cost (PC) sum
	(ii)	Provision of experiential training	Person month
(c)	Other	Provisional (Prov) sum	
(d)	Trainin	g venue.	Lump Sum

(Note to Compiler: For contracts, with a duration of less than 12 months all the above items are to be utilised. For contracts exceeding 12 months items D10.06(a)(i) and D10.06(b) will not be applicable.)

The Provisional Sums under sub-items D10.06(a) shall be paid in accordance with the provisions of sub-clause 13.5 of the FIDIC Conditions of Contract. The Provisional Sums shall include all charges for the provision and delivery of the service including an accredited Training Service Provider (if required), learning material and any other requirement as described in Section D1010 of the Specifications.

The rate tendered under sub-item D10.06(a)(iv) shall be deemed to cover all costs required to organise accredited trainers to provide training and shall include the Contractor's handling cost, profit, record keeping, reporting and all other costs associated with sub-items D10.06(a)(i), (ii), and (iii).

The prime cost sum under sub-item D10.06(b)(i) shall be paid in accordance with the provisions of sub-clause 13.5 of the FIDIC Conditions of Contract. The prime cost sum shall cover the monthly stipend as prescribed by the Employer to be paid to students receiving experiential training.

The unit of measurement for sub-item D10.06(b)(ii) shall be the person-month, with prorata payments made for partial months for training provided based on 23 workdays per month.

The rate tendered under sub-item D10.06(b)(ii) shall include full compensation for the Contractor to provide training to the students provided by the Employer inclusive of all costs to communicate with the Employer and any other body or organisation in respect of work assigned to the students. The rate tendered shall include telephone calls and charges, stationery and information technology hardware, software, connection or licence costs and lost production, profits, and all other incidentals as well as all administrative and overhead costs.

The Provisional Sum under pay-item D10.06(c) shall be paid in accordance with the provisions of sub-clause 13.5 of the FIDIC Conditions of Contract. The Provisional Sum shall cover the Contractor's costs for payment of wages of employed trainees attending training courses during working hours, for the provision of meals to trainees, for provision of transport and for all other incidentals required for the trainees and approved by the Engineer. No mark-up is payable to the Contractor under this item.

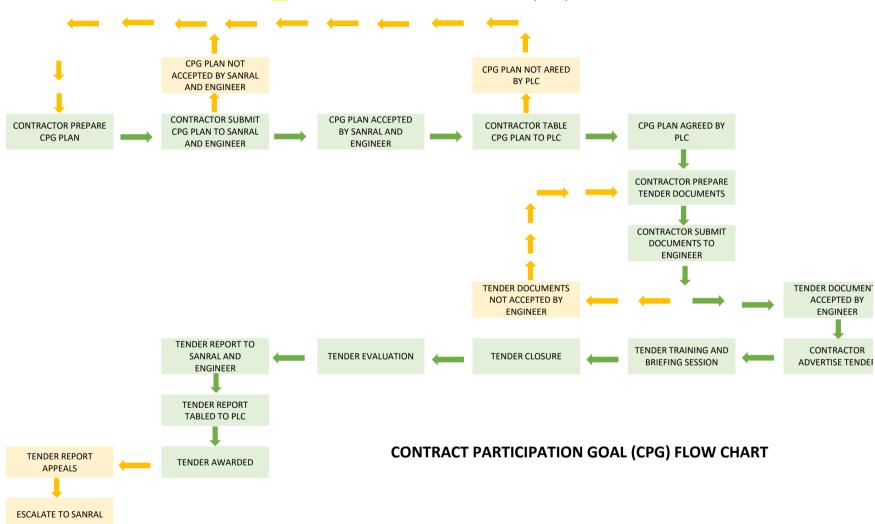
The unit of measurement for pay-item D10.06(d), shall be the Lump Sum. The sum tendered shall include full compensation for the provision of the training venue, for all necessary lighting, power, furniture, stationery, consumables and study material and all other costs necessary to maintain the venue for the duration of the contract. Payment of the Lump Sum shall be made in two instalments as follows:

The first instalment, 75% of the Lump Sum, shall be paid after the Contractor has met all his obligations regarding the provision of the training venue as specified.

The second and final instalment, 25% of the Lump Sum, shall be paid after the provision of all the accredited training as specified in the document.

No payment, nor pro rata payment, shall be made for trainees that, once selected, do not attend or only partially complete structured training courses. The Contractor's own staff may attend the courses provided. However, such attendants from the Contractor's staff shall not be considered for measurement and payment purposes unless they also qualify as Targeted Labour.

# ANNEXURE X1 – CONTRACT PARTICIPATION GOAL (CPG) PLAN FORMAT



# Contractor Logo and details

# Contract Participation Goal Plan

SANRAL Contract Number: XXXX

Contract Name: XXXX

(SANRAL Logo)



Author:

Date:

Version

# 1. INTRODUCTION

# 2. OBJECTIVE

# 3. TARGETED ENTERPRISES

- 3.1 List of Work Packages for Targeted Enterprises
- 3.2 List of Work Packages for Main Contractor

Table 1: CPG Expenditure Breakdown

Project Number					
Project Name					
	Final Contract Val	ue	R		
Designated Groups	Min (TE) CPG Tarç	jet	%		
	Min (TE CPG Targ	et Amount	R		
	CPG Target as per	Contract	CPP Planned Achi	ievement	
Description of CPG Category	Min. Target % as per Contract Target Amount		Min. Allocated % as per Market Analyses	Expected Amount	
Targeted Labour (TL)	Min. xx% of Final Contract Value R		%	R	
Youth					
Women					
Disabled					
Other					
Targeted Enterprise (TE)	Min. xx% of Final Contract Value	R	%	R	
Youth					
Women					
Military Veterans					
Disabled					
CIDB 1 and 2					
CIDB 3 and 4					
Other					

# 3.3 Breakdown of Work Packages

The table below describes the work package breakdown with reference to Designated Groups and Functionality:

Table 1: Breakdown of Work Packages

Dreiget Number															
Project Number															
Project Name															
Contract Price															
CPG Target %															
CPG Target Value															
						<u>o</u>		Prop	osed TE	<b>Target G</b>	roup An	ount	CIDE	<b>Expend</b>	iture
No.	Type of Work Package	EME or QSE	TE Amount	% of CPG Value	Proposed CIDB Grading	Tender Value Limit	Proposed No. of Work Packages	Black Youth	Black Woman	Black Military Veterans	Black Disabled	Other	Black 1&2CE	Black 3&4 CE	Comment
TE Sub-contractors															
1															
2															
3															
TE Suppliers and Service Providers															
4															
5															
6															
TE Sub-contractor S	ub-total														
TE Supplier/Service Provider Subtotal		Sub-													
Provisional Total															
Provisional %															
Target Amount															
Target %															

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- (insert contract title)
- 3.4 Schedule of works and CPG Expenditure Plan
- 3.4.1 Schedule of work (Insert Programme)
- 3.4.2 CPG Expenditure Plan

Table 3: Example: CPG Expenditure Plan

Planned CPG Expenditure					
Final Contract Value	R 100 000 000				
CPG (TE) Value	R 30 000 000				
Timeline	2021/2022	2021/2022	2021/2022	2021/2022	Total
Project Expenditure	R 20 000 000	R 30 000 000	R 30 000 000	R 20 000 000	R 100 000 000
Work Packages (CPG %) Expenditure	R 6 000 000	R 9 000 000	R 9 000 000	R 6 000 000	R 30 000 000
Cumulative % Spend	20%	50%	80%	100%	
Cumulative Amount Spend	R 6 000 000	R 6 000 000	R 6 000 000	R 6 000 000	R 6 000 000
Package 1	R 2 000 000				
Package 2	R 2 000 000				
Package 3	R 2 000 000				
Total	R 6 000 000	R	R	R	R

#### 3.5 Targeted Enterprises Procurement Program

Table 4: Example: Targeted Enterprise Procurement program

Item	Activity Name	Duration (Days)	Start	Finish

- 3.6 Procedures for Targeted Enterprises Sub-contracting (As Per Section D1000 of the Specifications)
- 3.6.1 **Tender Preparation**
- 3.6.1.1 Compilation of TE Work Packages
- 3.6.1.2 Establishment of a Help Desk
- 3.6.1.3 Market Analysis and Resources and Skills Audit
- 3.6.1.4 Compilation of Tender Documents
- 3.6.2 Tender Process

- 3.6.2.1 Advertising of Works Packages
- 3.6.2.2 Tender Briefing Sessions
- 3.6.2.3 Minimum Tender Submission Documents
- 3.6.2.4 Tender Closure and Opening of Tenders
- 3.6.3 Tender Evaluation
- 3.6.3.1 Eligibility
- 3.6.3.2 Functionality
- 3.6.3.3 Price and Preference
- 3.6.3.4 Compliance Check
- 3.6.4 Appointment of Successful Targeted Enterprise
- 3.6.4.1 Price and Rates Discussion
- 3.6.4.2 Sub-contract Agreement

#### 4. TARGETED LABOUR

4.1 Appointment of Targeted Labour

#### 5. TRAINING DEVELOPMENT AND IMPLEMENTATION PLAN

- 5.1 General Overview
- 5.2 Purpose of the Training Interventions
- 5.3 Proposed Training for Targeted Enterprises and Targeted Labour

The table below depicts the proposed training for the Targeted Enterprises.

**Table 5: Proposed Targeted Enterprise Training** 

Trai	Training Summary						
No.	Course Content	Facilitator or Mentor	No. of Participants	Duration of the Course	Training Type	Start Date	Comments
1							
2							
3							
4							
5							
Etc.							

The table below depicts the proposed training for the Targeted Labour.

**Table 6: Proposed Targeted Labour Training** 

Trai	Training Summary						
No.	Course Content	Facilitator or Mentor	No. of Participants	Duration of the Course	Training Type	Start Date	Comments
1							
2							
3							
4							
5							
Etc.							

- 5.4 Training Methodology
- 5.5 Selection of Participants
- 5.6 Targeted Participants
- 5.7 Training Materials
- 5.8 Training Times
- 5.9 Training Implementation Plan
- 5.10 Supporting Documents

# **ANNEXURE X2**

# PROJECT LIAISON COMMITTEE AND PROJECT LIAISON OFFICER FORMS

SOUTH AFRICAN NATIONAL ROADS AGENCY SOC LIMITED	
CONTRACT SANRAL	(insert contract number)
	(insert contract title)

#### FORM A1: PROJECT LIAISON COMMITTEE - MEMBER NOMINATION FORM

#### **Notes to Nominators and Nominees:**

- a) General Principles of Membership:
  - i) Membership is open to any person residing within the boundaries of the Project Area and that are duly nominated by their constituency.
  - ii) Persons nominated as co-opted members do not necessarily have to reside within the boundaries of the Project Area (see explanation in c) below).
  - iii) The nomination process will be conducted in consultation with the Local Municipalities within the Project Area.
- b) Nominations for Membership
  - i) Nominators will submit this prescribed nomination form and include the following information:
    - a. Name of the nominee,
    - b. Name of the proposer and five (5) seconders,
    - c. Residential address of the nominee,
    - d. Constituency whom the nominee will represent, and
    - e. Acceptance of nomination by the nominee.

# c) Co-opted Members

- i) Co-opted members are members that the PLC chooses to add in addition to PLC members selected through the representative nomination process.
- ii) Co-opted members may include a PLC member from the RRM PLC within the Project Area, Councillors, and specialists such as environmental specialists, etc.
- iii) Co-opted members will have limited participation rights in PLC meetings, will not have voting rights and will not receive any seating allowance for participating in the PLC meeting.

#### d) Duration of Membership

- i) The duration of a nominee's membership of the PLC will depend on the duration of the project or the duration of the PLC, whichever occurs first.
- ii) A nominee's membership will end with immediate effect in terms of the Rules of Engagement for PLC members.

#### 1. Details of individual or organisation making the nomination:

I,, representing
hereby nominate
to be a member of the PLC for Project
Signature Date

# 2. Details of the seconders (individuals supporting the nomination):

	Name	Surname	Organisation	Signature
1				
2				
3				
4				
5				

# 3. Details of the individual accepting the nomination (nominee):

Name and Surname	
Organisation	
Residential Address	
Ward Number	
Municipality	

I,, I.D.	number
hereby accept the nomination to be a member	of the PLC for Project
	esponsibilities and duties prescribed for the Project Liaison Officers and will always act in good faith.
Signature	Date
Witnesses:	
Name and Surname	Signature
Name and Surname	Signature

# FORM A2: PROJECT LIAISON COMMITTEE - RULES, RESPONSIBILITIES AND DUTIES (Derived from D1004.03)

The PLC is the official communication channel through which SANRAL, the Engineer, Contractor and project Stakeholders and affected Communities communicates on project matters. This platform is also used to communicate the impact that the project has or may have on project Stakeholders and the affected Communities. This part of Section D of the Specifications describes the general processes pertaining to the PLC, as well as its role and responsibilities.

#### 1. Establishment of the PLC

The PLC will be established prior to commencement of the Contract or as soon as possible by SANRAL. The PLC consists of SANRAL, the Engineer, Contractor and representatives of project Stakeholders and affected Communities. To ensure that all relevant Stakeholders are represented in the PLC, SANRAL did, or will, consult with the Executive Mayor's office, as well as with the LED Department of the Local Municipalities in the Project Area. Once the PLC has been established, the Employer's further Stakeholder engagement activities shall not prevent the Contractor from continuing with construction.

Typical Stakeholder representation on the PLC may include:

- a) A PLC member from the relevant RRM PLC.
- b) Local Municipality LED Office.
- c) Traditional leadership representation.
- d) Forums representing people with disabilities.
- e) Forums representing women.
- f) Forums representing youth.
- g) Forums representing business sector.
- h) Forums representing transport sector.
- i) Any other Stakeholder forum/organisation recognised by SANRAL and the Local Municipality's LED Office.

Every forum/organisation/constituency may have one (1) representative on the PLC, which representation will be confirmed by a duly signed nomination form.

It should be noted that the PLC is not a political platform. While Councillors may be invited to some PLC meetings, they may not be PLC members and hence, will not have voting rights when attending a PLC meeting.

#### 2. Seating Allowance for PLC Members

PLC membership is voluntary and PLC members will not be renumerated for any time spent or work done associated with representing their constituency on the PLC.

Provision has been made in the Contract for a seating allowance (stipend) to PLC members for actual costs incurred in executing their PLC duties (other than time or work related). The Contractor will determine and table to the PLC a realistic seating allowance which will be substantiated by an outline of the anticipated actual costs envisaged to be incurred by PLC members.

The seating allowance will be increased annually based on the CPI figure contained in Table B2 of Statistical Release P0141 by StatsSA.

# 3. Induction of the PLC

SANRAL will conduct an induction meeting with the PLC to acquaint PLC members with the following information:

- a) SANRAL's Horizon 2030 Strategy.
- b) SANRAL's Fourteen Point Plan.
- c) The role and responsibilities of PLC members.
- d) SANRAL's Transformation Policy.
- e) How the Transformation Policy impacts on SMMEs.
- Relevant details of the Contract, e.g.
  - i) Start and end dates
  - ii) Important milestones
  - iii) CPG targets
  - iv) Envisaged Targeted Enterprise packages
  - v) Envisaged work for other SMMEs (non-CPG).

## 4. Rules of Engagement for the PLC

In the execution of their duties, members of the PLC shall adhere to the undertakings listed below and the Contractor shall inform the Engineer of any transgression of these undertakings.

# a) General Matters and Membership

- i) A PLC member may not be a politically elected representative, and political party representation will not be allowed in the PLC.
- ii) Ward Councillors may interact with the project team through the Mayor's Office.
- iii) If required, and in consultation with SANRAL, a Political Steering Committee (PSC) may be established to address political matters. A PSC will only be established where the Project Area traverse over more than one municipal area.

## b) Term of Office for the PLC

- i) The duration of PLC members' participating in the PLC (term of office) shall depend on the duration of the project.
- ii) If SANRAL finds the performance of a PLC member to be below expectation or their conduct to be unacceptable, the affected member will be discharged from their obligations and a new nomination process shall commence.

#### c) Targeted Enterprise and Targeted Labour

### PLC members shall:

- ensure that they, or companies in which they hold equity, will not tender on the Contract for any work or sub-contract that may be issued. Should they tender, this will be treated as a conflict of interest and the tender proposal submitted will not be evaluated.
- ii) not have private or business interests in any of the sub-contract tenders tabled to the PLC or considered in this Contract.
- iii) shall recuse themselves from discussions that deal with a sub-contract tender if any other member is of the opinion that a member's participation in deliberations, which is rightly or wrongly construe as improper or irregular, may lead to the award of a sub-contract to a tenderer known to the member or to the member itself.
- iv) recuse themselves from the operations of the PLC following a situation as described in paragraphs ii) above and shall cease to be a PLC member for this Contract.
- v) during the tender and tender evaluation processes, neither deliberately favoured nor prejudiced a person or tenderer, as intended, or contemplated in treasury Regulation 16, A8.3 (a), (b) & (c).
- vi) ensure that no conflict of interest arises from members' involvement in the PLC and potential involvement in targeted labour recruitment and/or targeted enterprises procurement and/or any other supplier/sub-contractor/service provider procurement or involvement in the contract.

# d) Confidentiality

- i) PLC members shall accept that all information, documentation, and decisions regarding any matter serving before the PLC are confidential and undertake not to communicate decisions or discussions of PLC meetings to external or internal parties unless so directed and approved by the Project Manager.
- ii) Information for public dissemination shall be clearly indicated by the committee to ensure that sensitive information is only disseminated to the correct audience.

### e) Removal from Office

- i) PLC members who violate the provisions of these Rules of Engagement for PLCs will be removed from their role as a PLC member at the sole discretion of SANRAL.
- ii) SANRAL reserves the right to recover any costs from PLC members whose actions can be regarded as detrimental to SANRAL or to the execution of the project.
- iii) SANRAL also reserves the right to recommend criminal prosecution if the offence warrants such action.
- iv) SANRAL reserves the right to dissolve the entire PLC should it believes that such an action is in its best interest, or that of the project. SANRAL will not be obliged to reconstitute the PLC if such a dissolution occurs.

# 5. Responsibilities and Duties of the PLC

The PLC will execute specific duties during the design and construction phases of the project.

Some of the PLC's duties during the design and construction stages overlap and hence, for completeness, a description of the PLC's duties in both project stages is provided here.

The PLC will execute the following duties:

# a) <u>Project Design Stage</u>

- i) Meet as often as required to discuss and resolve the project's design stage matters which are of interest or concern to the parties to the PLC.
- ii) Peruse the Project Liaison Committee rules, responsibilities and duties outlined in this Form and agree on the rules, responsibilities, and duties of, and procedures to be followed by, the PLC to fulfil its duties.
  - **Note**: The principles outlined in this Form shall not be amended, but duties and procedures may be altered to be project specific and to improve the functionality of the PLC.
- iii) Act in accordance with the agreed terms of reference for the PLC.
- iv) Inform SANRAL of any training that project Stakeholder and affected Community representatives of the PLC require to execute their duties.
- v) Assist the Engineer to source suitable candidates, based on SANRAL's qualifying criteria, for the position of PLO.
- vi) Observe and verify that the qualifying criteria and procedures applied by the Engineer to select and employ the PLO were executed in a fair and transparent manner and were within the prescripts of the relevant labour legislation and regulations.
- vii) Assist the Engineer to identify the project's Target and Project Area(s) from which Targeted Labour and Targeted Enterprises could be employed and sub-contracted, respectively.
- viii) Assist the Engineer to identify the project's Target Groups for inclusion in the Tender Documents and agree to and support the identified Target Groups.

#### b) <u>Project Construction Stage</u>

i) Meet formally prior to SANRAL's monthly site meeting, or as may be required, to discuss and resolve project matters which are of interest or concern to the parties to the PLC.

- ii) Assist the Contractor to establish the selection criteria and process to employ Targeted Labour
- iii) Assist the Contractor to identify the eligibility, functionality, preference, and compliance criteria to select and sub-contract Targeted Enterprises.
- iv) Agree to and support the Databases compiled by the PLO and the Contractor from which Targeted Labour will be selected and employed and Targeted Enterprises will be sub-contracted, respectively.
- v) Verify that the criteria and methodologies applied by the Contractor to select and employ Targeted Labour and sub-contract Targeted Enterprises are executed in a fair and transparent manner and are within Government legislation and regulations and SANRAL's Policies.
- vi) Verify that the conditions of employment and the conditions of sub-contracting, in the employment of Targeted Labour and sub-contracting of Targeted Enterprises are applied in a fair and transparent manner and according to SANRAL's employment and sub-contracting requirements.
- vii) Make recommendations to the Contractor on the training needs, eligibility criteria and selection criteria for the provision of training to Targeted Labour, Targeted Enterprises, Designated Groups, project Stakeholders and the affected Communities.
- viii) Verify that training and skills development programmes, which the Contractor committed to, are implemented, and executed as approved and intended.
- ix) Inform the entities whom they represent of any project matters which the respective party to the PLC wishes to communicate with each other.
- x) Inform the entities whom they represent of any project matters that are impacting or may impact, either positively or negatively, on the respective parties to the PLC.
- xi) Inform the Contractor of Stakeholder and/or Community requests and/or needs, which could possibly be addressed within the project's Scope of Work.
- xii) Inform the SANRAL, the Engineer and Contractor of any road safety concerns within the Project Area(s) and advise them of possible mitigating measures and/or road safety programs that will be most suitable for acceptance by the affected Communities to promote road safety.
- xiii) Agree on a dispute resolution mechanism to resolve any disputes that may arise between the parties to the PLC.
- xiv) Assist parties to the PLC to liaise with their respective entities to resolve any disputes amongst the parties which may occur due to the project.

# 6. PLC Meetings

- a) Frequency
  - i) Meetings will be conducted monthly or as required by the Stakeholders or the project matters.
- b) Notice of meetings
  - i) The notice of the PLC meeting shall be given at least seven (7) calendar days prior to the meeting date.
  - ii) Where meetings have been diarised over a period by the PLC, it shall be the duty of each PLC member to ensure his/her attendance on the set dates.
  - iii) Where a PLC member has missed any meeting, he/she bears the onus of establishing the date and venue of the next meeting.
- c) Venue
  - i) The venue for PLC meetings shall be the project site office or any other venue agreed to by the members of the PLC and approved by SANRAL.

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(insert contract title)

ii) During the Covid 19 lockdown, or any other lockdown as announced by government, the meetings shall be held on an online platform such as WhatsApp, Teams, Zoom or similar.

#### d) Agenda

- i) An agenda shall be made available or displayed to all participants at the commencement of such meetings or the minutes of the previous meeting will serve as the agenda of such meetings.
- ii) The agenda shall not be amended without prior approval from SANRAL.

### e) Chairperson

- i) PLC meetings shall be chaired by SANRAL which will typically be the SANRAL's Project Manager, or a SANRAL staff member with decision--making delegation, or the Engineer.
- ii) The Chairperson shall:
  - a. chair all meetings of the PLC,
  - b. co-ordinate all the activities of PLC,
  - c. ensure that members are fulfilling their tasks as assigned by the PLC,
  - d. see to the execution of decisions taken by the PLC,
  - e. ensure the validity of members' claim for allowance,
  - f. ensure compliance of all activities of the PLC with current rules, law and general SANRAL policy, and
  - g. be a co-signatory to all official documents of the PLC.

### f) Secretariate

- The Engineer's staff shall provide a secretarial service to take minutes of PLC meetings.
- ii) Secretarial support other than taking minutes at PLC meetings shall be provided by the PLO.

### g) Quorum

 The quorum for PLC meetings shall be constituted by 50%+1 ratio excluding coopted members.

#### h) Apologies and Non-attendance

- i) Apologies shall be in writing except in emergency where the member apologising cannot communicate the apology in writing.
- ii) Apologies may be sent through any media agreed to prior by the PLC for example through SMS or WhatsApp messaging or similar application.
- iii) The organization, represented by a member who fails to attend three (3) consecutive meetings without an apology, will be informed in writing and asked to nominate a replacement member.

### i) Language

- i) The meetings will be conducted in English to enable all participants at the meeting to understand the discussions of the meeting.
- ii) However, care and consideration must be given to provide non-English speakers an opportunity to participate. Therefore, where desirable, any of the 11 official languages maybe be used to conduct the meeting. If another language other than English is used, the minutes of the meeting will need to be transcribed, translated, and recorded in English.

### j) Other

i) The PMT shall provide a finger lunch for PLC members at PLC meetings.

	Name and Surname	Signature	Date
Accepted for SANRAL			
Accepted for Engineer			
Accepted for Contractor			
Accepted for PLC			
Accepted by PLC			

# FORM A3: CHECKLIST - PROJECT LIAISON COMMITTEE - MEMBER APPOINTMENT

### Notes:

- a) The checklist consists of several sections. Only print the relevant sections.
- b) Indicate what has been completed and sign off at the end.
- c) While other individuals can assist in this process, the Project Manager (PM) remains accountable for all deliverables.
- d) All forms/records to be kept by the PM and availed to line management upon request.

Form No.	Item	Explanatory Note for Compliance Check		Responsibility	Complete (Yes/No or N/A)			
A3.1	PLC Member Appoint	ntment:						
		a)	Form must indicate the nominee and the individual or organisation making the nomination.	Stakeholder Coordinator (SC) /Contracts Engineer (CE)				
1	Nomination forms completed.	b)	Forms circulated with the assistance of Municipality's LED office.	SC/CE				
		c)	All completed forms collected from the Municipality's LED office.	SC/CE				
		a)	Confirm the membership of the PLC.	SC/Project Management Team (PMT)				
	Members selected.	b)	Where there are multiple entries, the team can select the member with the highest number of nominations.	SC/PMT				
2		c)	Where there is an equal number of nominations, the team will request the nominating organisation to confirm the member who should join the PLC.	SC/PMT				
		d)	The last alternative is to allow for a snap election in a community meeting.	SC/PMT				
		e)	Communicate the PLC membership to the affected stakeholders.	SC/PMT				
3	Formal appointment to PLC signed.	a)	Ensure that the PLC membership is	SC/Project Manager (PM)				

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Form No.	Item		planatory Note for ompliance Check	Responsibility	Complete (Yes/No or N/A)			
			confirmed in line with Form A3.2					
		b)	All members must be provided with a copy of the PLC Duties and Responsibilities (extract from D1004.03). The signed duties and responsibilities must be scanned and shared with all members. The PM retains a copy for future reference.	SC/PMT				
		с)	Document must be signed again when the membership changes. The PM must add the version of the document to ensure that the various versions can be tracked.	РМ				
Stakeho	older Coordinator:							
Name		Sign		Date				
Project	Project Manager:							
Name		Sign		Date				

# FORM A3.2: PROJECT LIAISON COMMITTEE - MEMBER LIST

No.	Sector/Entity/Forum	Name and Surname	Signature
1			
2			
3			
4			
5			
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# FORM A4: CHECKLIST - PROJECT LIAISON OFFICER - APPOINTMENT

### Notes:

- a) The checklist consists of several sections. Only print relevant sections.
- b) Indicate what has been completed and sign off at the end.
- c) While other individuals can assist in this process, the Project Manager (PM) remains accountable for all deliverables.
- d) All forms/records to be kept by the PM and availed to line management upon request.

Form No.	Item	Explanatory Note for Compliance Check		Responsibility	Complete (Yes/No or N/A)			
A4	PLO Appointment:							
		a)	Job profile prepared.	CE/PMT				
1	Post advertised in local media.	b)	Post advertised in the media.	CE/PMT				
		c)	Copy of advert kept on file.	CE/PMT				
		a)	All CVs received collated.	CE/PMT				
2	Shortlisting completed.	b)	Shortlisting done by the PMT.	CE/PMT				
		c)	PLC provided with the final shortlist.	CE/PMT				
	Interviews held.	a)	Candidates invited.	CE/PMT				
		b)	Interview grid prepared.	CE/PMT				
3		c)	The PLC can nominate a member to sit on the interview panel as an observer to ensure transparency in the process.	CE/PMT				
		d)	Formal interviews carried out.	CE/PMT				
		e)	Interview scores collated.	CE/PMT				
		a)	PLO appointment letter issued.	CE				
4	Formal appointment of PLO.	b)	PLO employment contract signed.	CE				
		c)	PLO performance agreement signed.	CE				

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(insert contract title)

Form No.	Item	Explanatory Note for Compliance Check		Respo	onsibility	Complete (Yes/No or N/A)			
Stakeholder Coordinator:									
Name		Sign		Date					
Project	Project Manager:								
Name		Sign		Date					

# FORM A5: CHECKLIST - PROJECT LIAISON COMMITTEE - MEETINGS

### Notes:

- a) The checklist consists of several sections. Only print relevant sections.
- b) Indicate what has been completed and sign off at the end.
- c) While other individuals can assist in this process, the Project Manager (PM) remains accountable for all deliverables.
- d) All forms/records to be kept by the PM and availed to line management upon request.

Form No.	Item	Explanatory Note for Compliance Check		Responsibility	Complete (Yes/No or N/A)				
<b>A</b> 5	PLC Meeting Checklist:								
		a)	All members of the PLC to sign the attendance register in ink.	PLO/PM					
1	Attendance register completed.	b)	Where meetings are on an online platform such as MS Teams, the attendance list must be downloaded from that platform.	PLO/PM					
2	Quorum met.	a)	The quorum for PLC meetings shall be constituted by 50% + 1 ratio excluding coopted members.	PLO/PM					
3	Agenda approved.	a)		PM					
4	Previous minutes approved.	a)	Minutes must be prepared, signed off and dated by the Chairperson at the following meeting.	PLO/PM					
5	Minutes and resolutions captured.	a)		RE/PLO					
6	Declaration of interest completed.	a)	All members of the PLC to sign the DoL in ink.	PLO/PM					
Stakeho	older Coordinator:								
Name		Sign		Date					
Project	Manager:	ı		1					
Name		Sign		Date					

#### FORM A6: PROJECT LIAISON COMMITTEE - DECLARATION OF INTEREST

#### Notes:

a) This declaration of interest shall be signed by all attendees at every PLC meeting.

#### THE SOUTH AFRICAN NATIONAL ROADS ANGECY LTD

### PROJECT LIAISON COMMITTEE - DECLARATION OF INTEREST

We, as members of the PLC and persons present in the meeting, hereby solemnly swear and declare that we have no private or business interest or stake in any of the Work Packages or Tender Reports tabled here today or to be discussed in this project.

If one of us is of the opinion/view that some people may, rightly or wrongly construe as improper/irregular, his/her participation/involvement in deliberations that may lead to the award of a tender to a tenderer known to him/her, that person shall then recuse himself/herself from the proceedings/discussions that deal with that Work Package or Tender Report. Additionally, such a member shall recuse himself/herself from the operations of this PLC going forward and shall cease to be a PLC member for this project.

We certify that we, during the process neither deliberately favoured nor prejudiced and person or tenderer, as intended or contemplated in treasury Regulation 16, A8.3 (a), (b) & (c).

We further accept that all information, documentation, and decisions regarding any matter serving before the Committee are confidential. We, therefore, undertake not to communicate decisions/discussions of the meeting to external or internal parties unless so directed and approved by the Project Manager.

Members	Signature	Date

# FORM B: CHECKLIST - TARGETED ENTERPRISE TENDERING PROCESS

Form No.	ltem	Explana	atory Note for Compliance Check	Responsibility	Complete (Yes/No or N/A)	Source Document
B1	Target Area:					
1	Target Area Defined by PLC.	a)	Target Area for Targeted Labour and Targeted Enterprises identified and disseminated to the PLC.	PLO/PM		
		b)	Target Groups identified and disseminated to the PLC.	PLO/PM		
	Database of Contractors and Suppliers.	a)	Database criteria setup and disseminated to the PLC.	PLO/PM		
2		b)	Signed off database criteria handed over to PLC.	PLO/PM		
B2	Tender Phase:					
		a)	Copy of advert on file.	Contractor		
1	Tender Advert.	b)	Proof of publication in selected local publications.	Contractor		
		c)	Proof of publication on SANRAL website.	Contractor		
2	Tender Document.	a)	Copy of specification available on file, copy of the Tender CD, or printed.	Contractor		
3	Clarification Meeting Attendance register.	a)	Attendance register signed by all attendees of the clarification meeting	Contractor		

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(insert contract title)

Form No.	ltem	Explan	atory Note for Compliance Check	Responsibility	Complete (Yes/No or N/A)	Source Document
4	Clarification Meeting Minutes.	a)	Minutes must be prepared, signed off and dated by the Chairperson within 14 days of the date of the meeting	Contractor		
5	Clarification Meeting Presentation.	a)	Copy of the presentation on file.	Contractor		
		a)	All addenda issued must be recorded on the file.	Contractor		
6	6 Addenda	b)	Proof (e-mail) of those persons that the addenda was sent to (if applicable).	Contractor		
7	Register of tenders issued (if applicable).	a)	Record the names of persons / companies that collected tender documents (website/by hand).	Contractor		
В3	Tender Opening:					
1	Register of Tenders Received.	a)	Record the names of persons / companies that submitted tender offers.	Contractor		
2	Tender Opening, Declaration of Interest.	a)	Declaration by SANRAL officials at the opening.	Contractor		
3	Tender Opening, Attendance Register.	a)	Record the names of persons present at the opening of tenders.	Contractor		
4	Register for late tenders received.	a)	Record names and time of late tenders received.	Contractor		
5	Tender Opening, Opening Data.	a)	Register of the opening of the Technical Offer on the Tender Data sheet.	Contractor		
B4	Tender Evaluation:					

CONTRACT SANRAL (insert contract number)

(insert contract title)

Form No.	Item	Explana	atory Note for Compliance Check	Responsibility	Complete (Yes/No or N/A)	Source Document
		a)	Confirmation of issue of letters of extension of validity period.	Contractor		
1	Extension of validity period.	b)	Confirmation of response on extension of validity period by the bidders.	Contractor		
2	Declaration of Interest.	a)	All members of the Bid Evaluation Committee to sign the Dol in ink.	Contractor		
3	Attendance Register.	a)	All members of the BEC to sign the attendance register in ink.	Contractor		
4	Minutes	a)	Minutes must be prepared, signed off and dated by the Chairperson within 14 days of the date of the meeting.	Contractor		
5	Signed evaluation report.	a)	Report signed by the Chairperson of the BEC detailing deliberations and discussions of the BEC meeting.	Contractor		
6	PPPFA Scoring sheet	a)	Scoring sheet detailing the scores of all tenders evaluated as per the PPPFA.	Contractor		
7	CSD Compliance Report.	a)	Printout of the CSD Report for compliance verification for the successful tenderer.	Contractor		
8	CIDB grade confirmation (if	a)	Verification of active status.	Contractor		
	applicable).	b)	JV calculator for Joint Ventures.	Contractor		
9	B-BBEE Certificate.	a)	B-BBEE Certificate of winning tenderer on file for verification of preference points.	Contractor		

CONTRACT SANRAL (insert contract number)
(insert contract title)

Form No.	ltem	Explana	atory Note for Compliance Check	Responsibility	Complete (Yes/No or N/A)	Source Document
10	SANRAL List of Restricted Bidders.	a)	Verification that the winning tenderer is not restricted from doing business with SANRAL.	Contractor		
11	Clarification correspondence after tender closing (individual tenderers or all).	a)	All correspondence relating to RFT correction of arithmetic errors/balancing of rates etc.	Contractor		
12	Report for the award of the contract.	a)	Report detailing information from tender phase to evaluation phase, and a recommendation with motivation for the approval of the winning tenderer.	Contractor		
13	Review Report.	a)	Receive high level reports and ensure transparency in the appointment of Targeted Enterprises. The reports must exclude sensitive evaluation information.	PLC /PLO/PM	Report not to be supplied to PLC*.	
В5	Award of Contract:					
1	BAC Declaration of Interest.	a)	All members of the BAC to sign the Dol in ink.	Project Bid Adjudication Committee Secretariat (PBAC)		
2	BAC Attendance Register.	a)	All members of the BAC to sign the attendance register in ink.	PBAC Secretariat		
3	BAC Minutes.	a)	Minutes must be prepared, signed off and dated by the Chairperson within 14 days of the date of the meeting.	PBAC Secretariat		

# FORM C: CHECKLIST - TARGETED ENTERPRISE CONTRACT ADMINISTRATION

Form No.	Item	Explanatory Note for Compliance Check		Responsibility		Complete (Yes/No or N/A)	Source Document
С	Contract Administration Phase						
1	Letter of award / Letter of Acceptance.	a)	Copy of letter issued to the successful bidder.	Contractor			
2	Letters to unsuccessful bidder(s).	a)	Standard letter informing unsuccessful bidders of the tender outcome with proof of emails.	Contractor			
3	Publication of award, within 7 working days from date of award.	a)	Proof of publication on SANRAL website.	Contractor / PLO / Project Manager			
4	Contract document.	a)	Original signed contract on file.	End-User / Contractor			
5	Closure of contract.	a)	Copy of close-out report (SIPDM).	End-User / Contractor			
6	Performance report (for Engineering contracts).	a)	Copy of contractor performance report.	End-User / Contractor			
Project Manager:							
Name		Sign		Date			

# ANNEXURE X3 – PROFORMA SUB-CONTRACT DOCUMENT FOR TARGETED ENTERPRISES

https://docs.nra.co.za/otcs/cs.exe/link/19334307